

ANNUAL REPORT 2020

Komplett AS / Komplett Group



Annual report 2020 Komplett Group.pdf

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| Name | Method | Date |
|----------------------------------|-----------------------------|--|
| Thoresen, Lars Bjørn | BANKID | 2021-03-13 15:19 GMT+1 |
| Koss, Jennifer Geun | BANKID | 2021-03-14 08:50 GMT+1 |
| Selte, Nils Kloumann | BANKID_MOBILE | 2021-03-14 14:28 GMT+1 |
| Johansen, Camilla | BANKID_MOBILE | 2021-03-14 19:57 GMT+1 |
| Odden, Anders Lunder, Jo Olav | BANKID_MOBILE BANKID_MOBILE | 2021-03-16 15:15 GMT+1 2021-03-16 23:14 GMT+1 |
| Olaussen, Lars Olav | BANKID_MOBILE | 2021-03-10 23:14 GMT+1 2021-03-17 09:00 GMT+1 |
| Hagen, Carl Erik | BANKID_MOBILE | 2021-03-19 10:12 GMT+1 |
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ANNUAL REPORT 2020

Group vision and business concept

Komplett Group is a leading player in the eCommerce segment for electronics in Scandinavia. The company headquarter is situated in Sandefjord, Norway, but Komplett also holds offices in Stockholm and Gothenburg to serve the Swedish and Danish markets. The Group is selling a broad range of products and services within categories such as components, gaming, brown goods, peripherals, white goods & home, handheld & accessories and PC for consumers, the business market and the public sector. In total, eight different web shops constitute the main sales channel together with 20 physical retail stores under the Webhallen brand.

The vision of Komplett Group is to be the «the obvious choice» for its for customers, suppliers, employees, the environment and our investors through competitive prices, great customer service, efficient supply chain and being the sole link between the producers and the end customers.

The market share of Komplett Group varies between different segments and markets. The Group has a particularly strong position in the B2C segment (Komplett and Webhallen) but is also well positioned in the B2B segment (Komplett Bedrift and Komplett Foretag) and in long term and large-scale distribution contracts through the Itegra brand. The Group has a significant competitive edge through superior customer satisfaction, a very efficient logistics operation shared for all three segments and lower costs than most business peers. As a result, Komplett is perfect positioned for continued profitable growth in the ongoing change of consumer and business shopping behavior from physical retail stores to eCommerce.

Financial results

Covid-19

The Covid-19 virus had significant impact in 2020 in many areas of the society. The freedom to travel and move around were restricted. Schools, offices, shopping centers etc. were forced to close down. The level of restrictions varied through the year, where the hardest restrictions were at the beginning of the period from 12 March.

For Komplett Group the Covid-19 virus had positive effect

in total revenue driven by several factors. The two most important factors were the restrictions of freedom to move around and to visit shopping centers and physical stores. This has accelerated the shopping behavior trend from physical to ecommerce stores. The other was the limitation to spend money on restaurants, cinemas, theatre and other such services. This effect has led to a very high growth in PC, gaming and other home entertainment product categories during the year. Both factors were positive for Komplett and ecommerce trade. The impact on total revenue for Komplett Group is estimated to be in the area of MNOK 500-600. Further the impact has continued into 2021 is still present at the time of the signing of the financial statement for 2020.

It is important for the Board of Directors to emphasize that the negative effect of the virus in the society is huge and finds it difficult to be happy about the positive Komplett effect. However, the Board of Directors are happy about how the administration has handled the pandemic crisis and in addition done several improvements in the operations during difficult circumstances.

Financial results

Total Group revenues amounted to MNOK 9 865 in 2020, compared with MNOK 7 543 in 2019 an increase of MNOK 2 322 and equaling 31 per cent. The growth is driven by the covid-19 effects mentioned above, but also by improved operations in all areas, better sales campaigns, improved product offering and significant distribution agreements.

Gross margin (Total revenue — Cost of goods) increased from 12.7 per cent in 2019 to 13.4 per cent in 2020. The increase of 0.7 per centage points is strong and is despite a significant growth in Itegra with lower margins. The improvement is driven by both better operations, better campaigns and better terms from the suppliers.

Personnel expenses increased from MNOK 422 in 2019 to MNOK 465 in 2020, which is an increase of 10 per cent. Operating expenses without cost of goods increased from MNOK 912 in 2019 to MNOK 1 042 in 2020, which is an increase of 14 per cent. The increase is driven by growth in total revenue and projects to improve operations going forward. However, the total revenue increased by 31 per cent which proves significant improved efficiency and great economy of scale.

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Operating result (EBIT) increased to MNOK 276 from MNOK 48 in 2019. Profit before tax amounted to MNOK 253 in 2020 from MNOK 26 in 2019. The profit is, in addition to the Covid-19 impact, driven by improved operational efficiencies in all areas. During 2020 a number of improvement activities has been performed to increase the competitiveness of the Group, where of improved gross margin is the most important going forward.

Parent company

For the parent company Komplett AS the profit before taxes was MNOK -8 in 2020, down from MNOK 18 in 2019. The reduction is related to changes in the financial items.

Financial position

The Group has continued to strengthen the financial position during 2020. The Group has a bank credit facility of MNOK 584 where of MNOK 48 was utilized at the end of 2020. With a cash position of MNOK 54 the total liquidity reserve was MNOK 590 at the end of 2020. Comparable liquidity reserve in 2019 was MNOK 178 including a credit facility of MNOK 500.

Including customer trade loans (Trade receivables from deferred payment arrangements) the net interest bearing dept in 2019 was MNOK 159. In 2020 the net cash position was MNOK 158 and no net interest bearing dept. The Equity ratio at the end of 2020 was 33.5 per cent compared with 26.2 per cent at the end of 2019.

Cash flow development

Cash flow was strong in 2020 compared to earlier years. Reported cash flow from operations was MNOK 472 up from MNOK 101 in 2019. The improvement was driven by the increase in revenues, improved operating margin and positive effect on working capital due to higher inventory turnover and increased accounts payable. Cash flow from finance activities was MNOK -430 compared with MNOK -151 in 2019 due to payment of loans of MNOK -324, driven by the positive cash flow from operations. As a result, net cash flow was positive MNOK 4 compared with MNOK 6 in 2019.

Risk factors

Financial risks

Komplett is exposed to financial risks on different areas including currency risks. The aim is to mitigate the financial risks as much as possible. The Group's current strategy does not imply the use of financial instruments. The currency risk is managed on an ongoing basis to match the

sales price of the products against the development in purchase price including currency changes and by buying the currency at the same time the product arrives the warehouse. This currency risk is an industry risk, and not a specific Komplett risk.

This strategy of matching and changing sales prices combined with high level of product turnover has historically shown to be the best mitigation to reduce currency risk.

New suppliers and business customers are credit evaluated by the Group's own credit risk department. The risk on sales to end consumers is mitigated by limiting the average order size and by customer prepayment.

Liquidity risks

Komplett continuously work to improve working capital focusing on inventory management, current assets and liabilities. Improved working capital and improved profitability shall contribute to strengthen the group's liquidity. At the end of 2020 the short-term interest bearing dept was MNOK 48, which is low related to the profit generated by the year.

Market risks

Komplett Group provide products to consumers, businesses and the public sector in Scandinavia. The demand situation in the countries in which the Group sells its products is correlated with the general economic development of each country. The Group expects continued growth in the relevant markets in 2021, particular in eCommerce due to the structural shift from traditional stores and continued impact from Covid-19. However, it is uncertain what the market effect will be post Covid-19. One effect might be that more of the consumption will shift back from physical products to services.

The Board of Directors would however like to state that significant uncertainty exists in the assessment of the future development.

Organization

At the end of 2020 the Group had 647 employees compared with 628 at the beginning of year. This is corresponding to 529 FTEs on average in 2020.

Komplett is, during certain periods, using contracted personnel mainly within warehouses, logistics and





customer service. At the end of 2020, number of contracted or hired workers was engaged by the Group amounted to 261. The working environment is considered to be healthy among these hired workers. Komplett has since the end of 2019 introduced a tool to follow the working environment on a weekly basis. The tool is based on input from employees and is evaluated on an ongoing basis both by employees and managers in addition to the Executive management. Further, the tool is based on a broader system for following up on health, safety and environment.

Sick leave in 2020 was 4.7 per cent in 2020 an increase compared with 2019 primary due to covid-19. During 2020 no injuries were reported resulting in long term sick leave. There has not been any material damage during the year.

Activities on gender equality and nondiscrimination

The Group has high priority on gender equality and nondiscrimination measures. Komplett has developed a reporting structure for the status on gender equality, ethnical equality and dignity.

The current gender distribution in Komplett Group is 75 per cent men and 25 per cent women. This imbalance varies between departments and is largely due to the proportion of male employees in the logistics department and warehouses. In parts of the company where warehouse activity is less extant, the distribution is more balanced. A total of 28 per cent are women in the Komplett Group leadership positions.

Women compose 26 per cent of full-time employees and 23 per cent of part-time employees. On employees with overtime and inconvenient workhours 23 per cent was comprised by women in 2020. The average weeks of parental leave taken by women was 43 in 2020 and average weeks parental leave among men was 17. On the HR development training and courses 33 per cent of the participants were women in 2020.

The parent company has two female Board members.

The composition of employees of the Group shall if possible, reflect the general population in the area of operation. Employees from 15 nationalities worked in the different businesses of the Group in 2020.

Average salary was on average 13 percent lower for female employees in Komplett Group in 2020 compared with male employees. For Komplett and Webhallen respectively, average salary was on average respectively 2,4 percent higher for female employees and 20,0 percent higher for male employees. The latter largely driven by gender distribution in senior leadership positions at Webhallen. The Executive Management Team has initiated a Group wide measure to strengthen gender equality- and diversity efforts through conducting a gender gap audit, developing intervention plan and institutionalizing an annual gender gap monitoring. The company's personnel policy is to be gender equal.

The Board of Directors are not aware of any discrimination based in career development, salary, recruitment due to age, disabilities, ethnicity, nation of origin, sexual orientation, religion or view of life. Furthermore, the Board is not aware of any harassment in the business operations of the Group.

The Group does not perform any science end development in addition to development activities connected to technical solutions and functionality on the Group's webstores and infrastructure

The environmental impact

The Komplett Group has webshops in Norway, Sweden and Denmark, and is certified under ISO 14001:2015 since 2011.

The environmental impact from the business operations of Komplett is estimated to be what is expected to be normal for these kinds of businesses. Komplett is compliant to relevant environmental acts and regulations and through partners the Group handle outdated ICT products and toxic waste.

For further information refer to Sustainability Report 2020 available on group web site www.komplettgroup.com.

CSR reporting

Komplett Group shall at all times comply with the regulatory requirements and follow the current law regulations for our products and services. The group shall be professional in relations with customers and business partners, which assumes good quality in every part of the organization. To meet the future needs and to ensure the quality of service at the right level, the Group shall focus on continuous improvement of processes and development of



resources, to fulfilling customers' requirements, regulatory requirements, and Group quality requirements.

Komplett's sustainability strategy defines three pillars with clear ambitions and identified actions for the Group's contributions:

- 1) Komplett Tolerance, all business areas will every year engage in activities supporting inclusiveness and equal opportunity. In 2020 Komplett donated more than MNOK 3 to Barnekreftforeningen and Radiohjelpen.
- 2) Komplett Circular, means increased offer of a circular product lifecycle to our customers. Komplett will take an active role in recycling and continuing to build on the current service offering, leasing and buy back.
- 3) Komplett Environment, which is an ambition to reach zero emissions from own operations including outbound transportation. Komplett will help customers make environmentally friendly choices and introduce green freight where possible.

Komplett has developed a sustainability report comprising the three pillars above. The report is developed according to GRI (Global Reporting Initiative) and is focused on environmental impact, employee satisfaction/development and well-being, suppliers and ethics and anticorruption.

The sustainability report for 2020 is available on www.komplettgroup.com

Corporate governance, risk assessment and internal control

In accordance with the Norwegian Companies Act, the Board of Directors is responsible for ensuring a sound organization of the business and management of the company. This is done, among other things, through the company's structure for monitoring financial profitability and efficiency in the value chain. An active approach is taken to risk management, where an annual risk assessment and mitigation is presented and discussed with the Board of Directors. The company wants to ensure operational and financial follow-up and effective decision-making based on openness, clear communication and understanding of roles and responsibilities across Komplett. The group's risk management is centralized and follows up the various operational and strategic risk areas in the group and implements measures when necessary.

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Particular events in 2020 and events after the end of the period

In 2020 Komplett Group continued a successful transformation of the business focused around a strong core electronics eCommerce business in the Nordic region. The Group gained market shares in all segments and markets and significantly increased profitability through total revenue growth in combination with improved gross margin, operational improvements and costs reductions. Further, Covid-19 has given positive effect for Komplett Group in 2020 and will continue in first half of 2021.

On February 1, 2021 the Group communicated that it has started a process to evaluate a possible listing on the Oslo stock exchange during 2021.

Outlook and going concern

A combination of efficiency measures and continued strong revenue growth laid the foundation for a very strong year in 2020. This is driven by improved operations, new distribution agreements and covid-19. Covid-19 has been positive for e-commerce trade and Komplett Group since March 2020. The effects from improved operations and new distribution agreements will continue in 2021, while Covid-19 will most probably have positive effect in first half of the year. The Board of Director is of the opinion that momentum will continue into 2021 and that the Group is well positioned to the current market situation for further long-term profitable growth. However, the effect post covid-19 is unclear and the Board of Director emphasizes the general uncertainty to the market going forward.

In accordance with the Norwegian Accounting Act the Board of Directors confirm that the Annual Report is presented based on the assumption of going concern.

Earnings distribution

The Group reached a profit for the period after taxes of MNOK 221 in 2020 compared with MNOK 32 in 2019. The Parent company result for the period was MNOK -12 after taxes. It is proposed that the loss of the Parent company is to be transferred from other equity. The Group equity was MNOK 917 and the end of 2020 and the equity of Parent company amounted to MNOK 997.



Board affirmation

We confirm to the best of our knowledge that the consolidated financial statements for 2020 have been prepared in accordance with IFRS as adopted by the European Union, as well as additional information requirements in accordance with the Norwegian Accounting Act, that the financial statements for the parent company for 2020 have been prepared in accordance with the Norwegian Accounting Act and generally accepted accounting practice in Norway, and that

the information presented in the financial statements gives a true and fair view of the assets, liabilities, financial position and result of Komplett AS and the Komplett Group for the period. We also confirm to the best of our knowledge that the Board of Directors' Report includes a true and fair review of the development, performance and financial position of Komplett and the Komplett Group, together with a description of the principal risks and uncertainties that they face, has been prepared in accordance with the Norwegian Accounting Act §3-3d.

| Nils K. Selte Chairman | Jo Olav Lunder Board member | Jennifer G. Koss Board member |
|---------------------------|---|--|
| Citalinan | board member | bourd member |
| Carl Erik Hagen | Camilla Johansen | Anders Odden |
| Board member | Board member employee representative | Board member employee representativ |
| | | |
| Lars Bjørn Thoresen | | Lars Olav Olaussen |
| Board member | | CEO |

Sandefiord 1 March 2021





CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the year ended 31 December 2020

| | Note | 2020 | 2019* |
|---|------------|-----------|-----------|
| (All figures in NOK 1 000) | | | |
| Operating revenues | | | |
| Revenues from sale of goods | | 9 764 770 | 7 434 525 |
| Other operating income | | 100 893 | 108 838 |
| Total Operating income | 6 | 9 865 663 | 7 543 363 |
| Operating expenses | | | |
| Cost of goods sold | 3,16 | 8 547 175 | 6 583 096 |
| Employee benefit expenses | 7 | 464 606 | 422 457 |
| Depreciation and amortisation expense | 3,12,13,19 | 137 221 | 146 368 |
| Other operating expenses | 3,7,19,21 | 440 168 | 343 204 |
| Total operating expenses | | 9 589 170 | 7 495 126 |
| OPERATING RESULT | | 276 493 | 48 237 |
| Finance income and expenses | | | |
| Share of post-profits from equity accounted investments | 14 | 1 987 | 1 401 |
| Finance income | 8 | 5 741 | 10 409 |
| Finance expenses | 3,8,19 | 31 418 | 33 549 |
| Net finance income and expenses | 3,0,13 | -23 689 | -21 739 |
| | | | |
| PROFIT BEFORE TAX | 5 | 252 804 | 26 498 |
| Tax expense | 9 | 31 998 | -1 165 |
| PROFIT FROM CONTINUING OPERATIONS | | 220 805 | 27 664 |
| | | | |
| Profit/(loss) on discontinued operations | 10 | - | 4 811 |
| PROFIT | | 220 805 | 32 474 |
| Other comprehensive income | | | |
| Items that will or may be reclassified to profit or loss: | | | |
| Exchange gains arising on translation of foreign operations | | 9 190 | -2 976 |
| TOTAL COMPREHENSIVE INCOME | | 229 995 | 29 498 |
| Profit for the year attributable to: | | | |
| Non-controlling interest | | - | - |
| Owners of the parent | | 220 805 | 32 474 |
| | | 220 805 | 32 474 |
| Total comprehensive income attributable to: | | | |
| Non-controlling interest | | - | - |
| Owners of the parent | | 229 995 | 29 498 |
| · | | 229 995 | 29 498 |
| * 2019 reclassified ref note 3.2 | | | |
| Earnings per share attributable to the ordinary equity holders of t Profit or loss | the parent | | |
| Basic and diluted | 11 | 26,00 | -16,87 |
| Profit or loss from continuing operations | 11 | 20,00 | -10,67 |
| Basic and diluted | 11 | 26,00 | -15,76 |
| Dasic and unuted | 11 | 20,00 | -13,76 |





CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2020

| ASSETS | Note | 2020 | 2019* |
|---|----------|-----------|-----------|
| (All figures in NOK 1 000) | | | |
| NON-CURRENT ASSETS | | | |
| Non-current financial assets | | | |
| Goodwill | 12 | 357 588 | 355 729 |
| Software | 12 | 112 670 | 130 102 |
| Other intangible assets | 12 | 58 427 | 54 062 |
| Total intangible assets | | 528 686 | 539 894 |
| Property, plant and equipment | | | |
| Land, buildings and other real estate | 2,3,19 | 254 500 | 340 571 |
| Leasehold improvements | 13 | 2 973 | 2 949 |
| Machinery and fixtures | 13 | 33 511 | 45 638 |
| Total property, plant and equipment | | 290 984 | 389 159 |
| Other non-current assets | | | |
| Deferred tax asset | 9 | 31 981 | 22 238 |
| Investments in equity-accounted associates | 14 | 8 696 | 6 709 |
| Other receivables | 15,19 | 44 306 | 2 015 |
| Total other non-current assets | 10,13 | 84 983 | 30 962 |
| TOTAL NON-CURRENT ASSETS | | 904 653 | 960 015 |
| TOTAL NON-CORRENT ASSETS | | 304 633 | 900 015 |
| CURRENT ASSETS | | | |
| Inventories | | | |
| Inventories | 16,23 | 880 095 | 789 781 |
| Total inventories | 10,23 | 880 095 | 789 781 |
| | | | |
| Current receivables | | | |
| Trade receivables - regular | 15,23 | 490 501 | 392 316 |
| Trade receivable from deferred payment arrangements | 15,23 | 151 902 | 162 503 |
| Other current receivables | 15,19,23 | 229 870 | 238 066 |
| Prepaid expenses | | 27 739 | 29 612 |
| Total current receivables | | 900 011 | 822 496 |
| Cash and cash equivalents | | | |
| Cash and cash equivalents | 17 | 53 937 | 50 376 |
| Total Cash and cash equivalents | | 53 937 | 50 376 |
| TOTAL CURRENT ASSETS | | 1 834 043 | 1 662 653 |
| | | | |
| TOTAL ASSETS | | 2 738 696 | 2 622 668 |





CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2020

| EQUITY AND LIABILITIES | Note | 2020 | 2019* |
|-------------------------------|----------|-----------|-----------|
| (All figures in NOK 1 000) | | | |
| EQUITY | | | |
| Paid in equity | | | |
| Share capital | 18 | 28 902 | 28 902 |
| Share premium | 18 | 1 075 114 | 1 075 114 |
| Other equity | | -186 674 | -416 303 |
| TOTAL EQUITY | | 917 342 | 687 713 |
| | | | |
| LIABILITIES | | | |
| Non-current liabilities | | | |
| Non-current lease liabilities | 3,19,20 | 235 749 | 267 814 |
| Total non-current liabilities | | 235 749 | 267 814 |
| Current liabilities | | | |
| Bank overdraft | 17,22,23 | 47 793 | 372 089 |
| Trade payables | | 934 128 | 781 396 |
| Public duties payable | | 247 135 | 193 449 |
| Current income tax | 9 | 41 093 | 7 923 |
| Current lease liabilities | 3,19 | 82 244 | 79 165 |
| Other current liabilities | 20,21 | 233 213 | 233 119 |
| Total Current liabilities | | 1 585 606 | 1 667 142 |
| TOTAL LIABILITIES | | 1 821 355 | 1 934 955 |
| TOTAL EQUITY AND LIABILITIES | | 2 738 696 | 2 622 668 |

Sandefjord, 1 March 2021

| Nils K. Selte | Jo Olav Lunder | Jennifer G. Koss |
|---------------------|-------------------------|-------------------------|
| Chairman | Board member | Board member |
| Carl Erik Hagen | Camilla Johansen | Anders Odden |
| Board member | Board member | Board member |
| | employee representative | employee representative |
| Lars Bjørn Thoresen | | Lars Olav Olaussen |
| Roard member | | CEO |





CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(All figures in NOK 1 000)

| | | Share | Share | Other | Total |
|--|------|---------|-----------|----------|---------|
| | Note | capital | premium | Equity | Equity |
| 1 January 2019 | | 28 902 | 1 075 114 | -443 316 | 660 700 |
| Profit from continuing operations | | | | 27 664 | 27 664 |
| Profit/(loss) on discontinued operations | 10 | | | 4 811 | 4 811 |
| Other comprehensive Income | 10 | | | -2 976 | -2 976 |
| Total comprehensive Income for the year | | - | - | 29 498 | 29 498 |
| | | | | | |
| Other changes | | - | - | -2 485 | -2 485 |
| Contributions by and distributions to owners | | - | - | -2 485 | -2 485 |
| 31 December 2019 | | 28 902 | 1 075 114 | -416 303 | 687 713 |
| | | | | | |
| Du Ci Communication and the communication of the co | | | | 220.005 | 220.005 |
| Profit from continuing operations | | | | 220 805 | 220 805 |
| Other comprehensive Income | | | | 9 190 | 9 190 |
| Total comprehensive Income for the year | | - | - | 229 995 | 229 995 |
| Other changes | | | | -366 | -366 |
| Contributions by and distributions to owners | | - | - | -366 | -366 |
| 31 December 2020 | | 28 902 | 1 075 114 | -186 674 | 917 342 |





CONSOLIDATED STATEMENT OF CASH FLOWS

(All figures in NOK 1 000)

| | Note | 2020 | 2019 |
|---|-------|----------|----------|
| Cash flows from operating activities | | | |
| Profit from continuing operations (before tax) | | 252 804 | 26 498 |
| Profit/(loss) on discontinued operations (before tax) | 10 | - | 19 862 |
| Profit for the year | | 252 804 | 46 360 |
| Depreciation and amortisation expense | 12,13 | 137 221 | 146 368 |
| None cash items and gain on sale of discontinued operations | 10 | - | -116 271 |
| Payment received on finance lease receivable | 19 | 8 798 | - |
| Interest on finance lease receivable | 8,19 | 2 182 | - |
| Share of post-tax profits from equity accounted investments | 14 | -1 987 | -1 401 |
| Net finance items | 8 | 21 468 | 27 361 |
| Changes in deferred payment arragements receivables | 15 | 10 601 | 55 605 |
| Changes in inventories, trade payables and trade receiables | 16 | -35 767 | -12 765 |
| Currency effects | | 1 962 | -993 |
| Other changes in accurals | | 74 639 | -42 886 |
| Net cash flows from operating activities | | 471 918 | 101 379 |
| | | | |
| Investing activities | | | |
| Investments in property, plant and equipment | 12,13 | -38 660 | -34 259 |
| Disposal of discontinued operation, net of cash | 10 | - | 90 043 |
| Net cash used in investing activities | | -38 660 | 55 784 |
| Financing activities | | | |
| Proceeds from loans and borrowings | 20,22 | _ | 100 273 |
| Repayment of loans and borrowings | 20,22 | _ | -83 576 |
| Changes in bank overdrafts | 22 | -324 296 | -71 845 |
| Principal paid on lease liabilities | 19 | -71 852 | -68 579 |
| Interest paid on lease liabilities | 8,19 | -13 844 | -15 062 |
| Net Interest paid on loans and overdrafs | 8 | -9 805 | -12 299 |
| Distributions to owners | | -9 899 | - |
| Net cash (used in)/from financing activities | | -429 697 | -151 088 |
| | | | |
| Net increase in cash and cash equivalents | | 3 561 | 6 075 |
| Cash and cash equivalents at beginning of year | 17 | 50 376 | 44 300 |
| Cash and cash equivalents at end of year | 17 | 53 937 | 50 376 |

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NOTE 1 - GENERAL INFORMATION AND BASIS FOR PREPARATION

Komplett AS, Østre Kullerød 4 / P.O. Box 2094 / 3202 Sandefjord /Org.nr. 980 213 250 / komplett.com

Komplett AS is a limited liability company headquartered at Østre Kullerød 4, 3241 Sandefjord, Norway.

Komplett, with its 8 webshops, is a leading player in e-commerce in the Nordic region The bulk of products offered are in the field of electronics. The width of the number of product groups varies slightly in the different stores. The risk profile is relatively similar, but the return profile varies depending on the main focus of the individual store. The Group has established distribution networks based on deliveries to the various markets from warehouses in Norway and Sweden.

The following describes the main accounting policies used in the preparation of the consolidated financial statements. These policies are applied in the same way in all periods presented, unless otherwise stated in the description.

These financial statements were approved by the Board of Directors on 01.03.2021, and it will be submitted for final approval of the general meeting on 29.03.2021.

Basis for preparations

The consolidated financial statements have been prepared in accordance with applicable international standards for financial reporting (IFRS) and interpretations from the IFRS Interpretation Committee (IFRIC), as approved by the EU.

The consolidated financial statements are based on a modified historical cost principle. The exceptions from historical cost relates to financial assets and liabilities at fair value through profit or loss. The accounting principles used are consistent with last year. These consolidated financial statements have been prepared on the assumption of going concern.

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NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

NOTE 2 - CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements in accordance with IFRS requires management to make some assessments, calculate estimates and set assumptions that affect the amounts reported in the financial statements and in the corresponding notes. Management bases its estimates and assessments on historical experience, as well as a number of other factors considered relevant in the situation. This in turn forms the basis for the assessments made related to the carrying amount of assets and liabilities where this is not obviously available from other sources. The main areas of assessment and estimation with uncertainty on the balance sheet date, which have a significant risk of creating significant change in the carrying amount of assets and receivables during the next financial year, apply to:

Impairment of intangible assets including goodwill

The Group's management assesses whether there is an impairment of an intangible asset when indicators indicate that the book value cannot be recovered. The determination of recoverable amounts of intangible assets is based in part on management's assessment, including estimates of future performance, the asset's revenue-generating capacity, as well as assumptions about future market conditions. Changes in the situation, as well as in management's assessment and assumptions, can cause losses as a result of impairments during the relevant periods. The recognised value of intangible assets as at 31 December 2020 and 2019 was MNOK 528.7 and MNOK 539.9, respectively, including goodwill.

The Group as a minimum performs an annual impairment test of goodwill and other intangible assets that are not depreciated. The test is bases on calculations of the value in use of the cash-generating units that have goodwill associated with them. To estimate the value of use, the Group must estimate expected future cash flow from the cash flow-generating units, as well as select a suitable discount rate for the current value calculation of cash flow.

Software

Cost of acquiring software including expenses to get the applications operational are capitalized as an intangible asset according to the accounting principles discussed below. Whether the cost of buying and developing software shall be capitalized as an intangible asset is based on managements assumptions about future cash flow related to the acquisition, discount rate and useful life. The Group's assessment is that the economic life of the software is from 3 - 7 years, and the carrying amount is depreciated accordingly. As of December 31, 2020 and 2019, the carrying amount of software and software under development was MNOK 112.7 and MNOK 130.1 respectively.

Other intangible assets

Other intangible assets mainly relates to brand names and customer relationships. These asset has been acquired in business combinations. Customer relationships are amortized over the expected economic life. Brand names are considered to have an indefinite economic life and are not amortized, but are instead tested annually for impairment. As of 31 December 2020 and 2019, the carrying amount of other intangible assets was MNOK 58.4 and MNOK 54.1 respectively

Provision for service and warranty obligation

The cost of service and warranty repairs for self-produced PCs depends on several parameters, such as time spent per . repair, the share of products sold returned and how the return rate develops through the service and warranty period. These parameters are based on historical experience and are constantly reassessed. There may be estimate uncertainty because the parameters change over time. As at 31 December 2020 and 2019, provision for service and warranty obligations was MNOK 15.2 and MNOK 14.0, respectively.

Net realizable value of inventories

Estimation of net realizable value of the inventories is based on assumptions about the future selling price. Future selling price depends on the development in the market. As it may be difficult to say anything about future market developments, there will be associated uncertainties related to the assumptions about the future selling price. As at 31 December 2020 and 2019, impairments of inventories were MNOK 20.5 and MNOK 15.1, respectively.

Recoverable amount for trade receivables including for receivables deferred payment

The recoverable amount for trade receivables and receivables for deferred payment is based on assumptions about the development in the debtor's ability to pay. In the calculation, historical experience is used as an estimate for these parameters. To the extent that historical data is missing, the assumptions has been based on industry experience. The impairment of receivables as of 31 December 2020 and 2019 is MNOK 18.8 and MNOK 20.0 MNOK, 13.6 million and MNOK 16.6 respectively related to deferred payment receivables and MNOK 5.2 and MNOK 3.4 for ordinary trade receivables.





NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

NOTE 3 - ACCOUNTING POLICIES

NOTE 3.1 - ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with applicable international standards for financial reporting (IFRS) and interpretations from the IFRS Interpretation Committee (IFRIC), as adopted by the EU.

The consolidated financial statements are based on a modified historical cost principle. The exceptions from historical cost relates to financial assets and liabilities at fair value through profit or loss. The accounting principles used are consistent with last year. These consolidated financial statements have been prepared on the assumption of going concern.

Consolidation policies

Subsidiaries are all entities (including structured entities) that the Group has control over. Control over an entity occurs when the Group is exposed to variability in the return from the entity and has the ability to influence that return through its power over the entity. Subsidiaries are consolidated from the day control is obtained and deconsolidate when control ceases.

The consolidated financial statements are prepared according to uniform principles. Intercompany transactions and balances, including internal profits and unrealized gains and losses, have been eliminated.

The subsidiaries follow the same accounting policies as the parent company.

Associated companies are entities where the Group has significant influence, but not control (normally at a stake of between 20 per cent and 50 per cent). Associates are accounted for according to the equity method in the consolidated financial statements. The groups share of profit or loss is included in the consolidated financial statements from the time of acquisition and is classified as financial income. The share of profit or loss is added to (or subtracted) the carrying amount of the investments in shares in associated companies.

Business combinations and goodwill

When acquiring a business, the acquisition method is used. The consideration that is provided is measured at the fair value of transferred assets, liabilities incurred and issued equity instruments. Included in the consideration is also the fair value any contingent consideration agreement. Identified assets, liabilities and contingent liabilities are recognised at fair value at the transaction date. Non-controlling interests in the acquired entity are measured from a business combination to business combination either at fair value or to their share of the fair value of acquired entity's net assets.

Transaction cost related to acquisitions are expensed when they are incurred.

If business combinations take place in several stages, ownership from previous purchases shall be revalued at fair value when control is obtained with any changes in fair value recognized in profit or loss.

Contingent consideration is measured at fair value at the transaction date. Subsequent changes in the fair value of the contingent consideration is recognized through profit or loss. For contingent consideration classified at equity is recognized in equity and are not subsequently remeasured.

If the consideration (including any non-controlling interests and fair value of previous holdings) exceeds the fair value of identifiable assets and liabilities in the acquisition, the excess amount is recognized as goodwill. If the consideration (including any non-controlling interests and fair value of previous holdings) constitutes less than the fair value of net assets in the subsidiary as a result of a purchase on favourable terms, the difference is recognized as a gain in the income statement.

Transactions with non-controlling owners in subsidiaries that do not result in loss of control are treated as equity transactions. In the event of further purchases, the difference between the consideration and the shares' proportional share of the carrying amount of net assets in the subsidiary is recognised against the equity of the parent company's owners. Gains or losses on sale to non-controlling owners are recognised accordingly in equity.





NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

Goodwill and other intangible assets with undefended economic life are tested annually for impairments. In connection with this, the intangible assets are allocated to cash flow-generating units or groups of cash flow-generating entities that are expected to benefit from the synergies of the business association. Each unit or group of units where goodwill has been allocated represents the lowest level of the enterprise where goodwill is followed up for internal management purposes. Goodwill is followed up by operating segment.

Functional currency and presentation currency

The Group's presentation currency is NOK. This is also the parent company's functional currency. Subsidiaries with other functional currencies are converted into the balance sheet date's exchange rate for balance sheet items, and profit and loss items are converted into transaction prices. As an approach to transaction courses, monthly average rates are used. Translation differences are recognized in equity.

Foreign currency

Transactions in foreign currency are converted at the exchange rate at the time of the transaction. Monetary items in foreign currency are converted into NOK using the balance sheet date's exchange rate. Non-monetary items measured at historical exchange rates expressed in foreign currency are converted into NOK using the exchange rate at the time of the transaction. Gains and losses from exchange rate changes are recognized in the income statement on an ongoing basis during the accounting period.

Currency gains and losses related to purchase of inventory are classified as cost of goods. This consists mainly of accounts payable in foreign currency.

Assets and liabilities in foreign operations are converted into NOK using the balance sheet date's currency rate. Revenues and expenses in foreign operations converted into NOK using average prices. The translation difference because of the conversion of foreign operations are recognize in other comprehensive income. Accumulated translation differences in equity are recircled into profit and loss upon divestment of foreign operations.

Revenues from contracts with customer

Revenue from sale of goods is recognized in the income statement when the product is delivered to the customer. Revenues are recognized net of discounts and vat.

The group's policy regarding the right of return when selling to end users varies from store to store and from country to country depending on the markets where they operate. Number of days changes periodically throughout the year and the different seasons and varies from 14 to 60 days. Estimated returns are treated as a reduction of revenues. Provisions for estimated returns is based on past experiences and recognized at the time of sale.

Payment on sales to private individuals is most often made using credit cards, credit sales handled by third parties or the application of the Group's financing solution.

Credit card fees are recognized in the income statement as other operating expenses.

Payment on sales to corporate customers may also be made after ordinary invoice credit based on the company's credit rating.

Webhallen offers deferred payment to customers. The income from this includes forward fees, establishment fees and interest income. The income is accrued based on effective interest rates and classified as operating income. In addition, Komplett offers financing solution via partner Komplett Bank which generates commission income.

Komplett also offers the opportunity buy insurance through a partner when purchasing specific products. From which Komplett receives a commission based on insurance policies sold.

Classification of balance sheet items

Current assets and current liabilities include items due for payment within a year after the balance sheet date, as well as items that relate to the operating cycle. Other items are classified as fixed asset/long-term liabilities. Receivables from deferred payment are considered as being part of the operating cycle, and consequently classified as a current asset.

Financial assets

The Group classifies its financial assets into one of the categories discussed below, depending on the purpose for which the asset was acquired. Other than financial assets in a qualifying hedging relationship, the Group's accounting policy for each category is as follows:





NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

Fair value through profit or loss

This category comprises in-the-money derivatives and out-of-money derivatives where the time value offsets the negative intrinsic value (see "Financial liabilities" section for out-of-money derivatives classified as liabilities). They are carried in the statement of financial position at fair value with changes in fair value recognised in the consolidated statement of comprehensive income in the finance income or expense line. Other than derivative financial instruments which are not designated as hedging instruments, the Group does not have any assets held for trading nor does it voluntarily classify any financial assets as being at fair value through profit or loss.

Amortised cost

These assets arise principally from the provision of goods and services to customers (e.g. trade receivables), but also incorporate other types of financial assets where the objective is to hold these assets in order to collect contractual cash flows and the contractual cash flows are solely payments of principal and interest. They are initially recognised at fair value plus transaction costs that are directly attributable to their acquisition or issue, and are subsequently carried at amortised cost using the effective interest rate method, less provision for impairment.

Impairment provisions for current and non-current trade receivables are recognised based on the simplified approach within IFRS 9 using a provision matrix in the determination of the lifetime expected credit losses. During this process the probability of the non-payment of the trade receivables is assessed. This probability is then multiplied by the amount of the expected loss arising from default to determine the lifetime expected credit loss for the trade receivables. For trade receivables, which are reported net, such provisions are recorded in a separate provision account with the loss being recognised in profit or loss. On confirmation that the trade receivable will not be collectable, the gross carrying value of the asset is written off against the associated provision.

The Group's financial assets measured at amortised cost comprise trade and other receivables and cash and cash equivalents in the consolidated statement of financial position.

Cash and cash equivalents includes cash in hand, deposits held at call with banks, and – for the purpose of the statement of cash flows - bank overdrafts. Bank overdrafts are shown within loans and borrowings in current liabilities on the consolidated statement of financial position.

Part of the bank deposits have limitations on disposition rights, see note 17.

Financial liabilities

The Group classifies its financial liabilities into one of two categories, depending on the purpose for which the liability was acquired. Other than financial liabilities in a qualifying hedging relationship (see below), the Group's accounting policy for each category is as follows:

Fair value through profit or loss

This category comprises out-of-the-money derivatives where the time value does not offset the negative intrinsic value (see "Financial assets" for in-the-money derivatives and out-of-money derivatives where the time value offsets the negative intrinsic value. They are carried in the consolidated statement of financial position at fair value with changes in fair value recognised in the consolidated statement of comprehensive income. The Group does not hold or issue derivative instruments for speculative purpose but for hedging purposes. Other than these derivative financial instruments, the Group does not have any liabilities held for trading nor has it designated any financial liabilities as being at fair value through profit or loss.

Other financial liabilities

Other financial liabilities include the following items:

Bank borrowings and the Group's redeemable preference shares are initially recognised at fair value net of any transaction costs directly attributable to the issue of the instrument. Such interest bearing liabilities are subsequently measured at amortised cost using the effective interest rate method, which ensures that any interest expense over the period to repayment is at a constant rate on the balance of the liability carried in the consolidated statement of financial position. For the purposes of each financial liability, interest expense includes initial transaction costs and any premium payable on redemption, as well as any interest or coupon payable while the liability is outstanding.

- Liability components of convertible loan notes are measured as described further below.

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- Trade payables and other short-term monetary liabilities, which are initially recognised at fair value and subsequently carried at

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NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

amortised cost using the effective interest method.

Inventories

Inventories are initially recognised at cost, and subsequently at the lower of cost and net realisable value. Cost comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. Weighted average cost is used to determine the cost of ordinarily interchangeable items.

Property, plant and equipment

Items of property, plant and equipment are initially recognised at cost. As well as the purchase price, cost includes directly attributable costs and the estimated present value of any future unavoidable costs of dismantling and removing items. The corresponding liability is recognised within provisions. Depreciation on assets under construction does not commence until they are complete and available for use. Depreciation is provided on all other items of property, plant and equipment so as to write off their carrying value over their expected useful economic lives. It is provided at the following rates:

Freehold buildings - 2% per annum straight line Plant and machinery - 15%-25% per annum straight line Fixtures and fittings - 20% per annum straight line Computer equipment - 33% per annum straight line Motor vehicles - 33% per annum straight line

Externally acquired intangible assets

Externally acquired intangible assets are initially recognised at cost and subsequently amortised on a straight-line basis over their useful economic lives. Intangible assets are recognised on business combinations if they are separable from the acquired entity or give rise to other contractual/legal rights. The amounts ascribed to such intangibles are arrived at by using appropriate valuation techniques. The significant intangibles recognised by the Group and their useful economic lives are as follows:

Trade names indefinite

Non-contractual customer relationships 5 years

Goodwill

Goodwill represents the excess of the cost of a business combination over the Group's interest in the fair value of identifiable assets, liabilities and contingent liabilities acquired. Cost comprises the fair value of assets given, liabilities assumed and equity instruments issued, plus the amount of any non-controlling interests in the acquiree plus, if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree. Contingent consideration is included in cost at its acquisition date fair value and, in the case of contingent consideration classified as a financial liability, remeasured subsequently through profit or loss. For business combinations completed on or after 1 January 2010, direct costs of acquisition are recognised immediately as an expense. Goodwill is capitalised as an intangible asset with any impairment in carrying value being charged to the consolidated statement of comprehensive income. Where the fair value of identifiable assets, liabilities and contingent liabilities exceed the fair value of consideration paid, the excess is credited in full to the consolidated statement of comprehensive income on the acquisition date.

Impairment of non-financial assets (excluding inventories, investment properties and deferred tax assets)

Impairment tests on goodwill and other intangible assets with indefinite useful economic lives are undertaken annually at the financial year end. Other non-financial assets are subject to impairment tests whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. Where the carrying value of an asset exceeds its recoverable amount (i.e. the higher of value in use and fair value less costs to sell), the asset is written down accordingly. Where it is not possible to estimate the recoverable amount of an individual asset, the impairment test is carried out on the smallest group of assets to which it belongs for which there are separately identifiable cash flows; its cash generating units (' Goodwill is allocated on initial recognition to each of the Group's CGUs that are expected to benefit from a business combination that gives rise to the goodwill. Impairment charges are included in profit or loss, except to the extent they reverse gains previously recognised in other comprehensive income. An impairment loss recognised for goodwill is not reversed.

Provision for service and warranty obligation

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Provision for service and warranty obligations covers future warranty obligations and other statutory obligations in connection with sold goods. The provision represents the best estimate, based on historical data and future expectations.



NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

Equity

Share capital

Share capital means Komplett AS's fully paid share capital at face value.

Share Premium

Amount subscribed for share capital in excess of nominal value. Less transaction cost related to share issues.

Other equity

Includes other paid-in equity, retained earnings and accumulated translation reserves.

Cost of equity transactions

Transaction costs related to equity transactions are recognized directly in equity, reducing the share premium paid.

Dividends and group contributions

Dividends and group contributions are first classified as liabilities when adopted by the general meeting.

Taxes

The tax expense in the income statement includes both current tax payable and changes in deferred tax/deferred tax assets.

Current tax constitutes the expected tax payable on the year's taxable result at the applicable tax rates on the balance sheet date and any corrections of tax payable for previous years.

Tax payable and deferred tax/deferred tax assets are calculated at the tax rate based on the in the countries that Komplett is liable to pay

Deferred tax/deferred tax assets are calculated on the basis of the temporary differences that exist between accounting and tax bases of assets and liabilities, as well as tax losses carried forward at year end. Net deferred tax assets are recognized to the extent that there is convincing evidence that there will be taxable income available to utilize the deferred tax asset.

Cash flow statement

The cash flow statement has been prepared according to the indirect method.

Segment reporting

The Group's segments are based on the Group's internal management reporting. The company's top decision-maker, responsible for allocating resources to and assessing earnings in the operating segments, is defined as group management.

Leases

All leases are accounted for by recognising a right-of-use asset and a lease liability except for:

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- Leases of low value assets; and
- Leases with a duration of 12 months or less.

Lease liabilities are measured at the present value of the contractual payments due to the lessor over the lease term, with the discount rate determined by reference to the rate inherent in the lease unless (as is typically the case) this is not readily determinable, in which case the group's incremental borrowing rate on commencement of the lease is used. Variable lease payments are only included in the measurement of the lease liability if they depend on an index or rate. In such cases, the initial measurement of the lease liability assumes the variable element will remain unchanged throughout the lease term. Other variable lease payments are expensed in the period to which they relate.



NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

On initial recognition, the carrying value of the lease liability also includes:

- amounts expected to be payable under any residual value guarantee;
- the exercise price of any purchase option granted in favour of the group if it is reasonably certain to assess that option.
- any penalties payable for terminating the lease, if the term of the lease has been estimated on the basis of termination option being exercised.

Right of use assets are initially measured at the amount of the lease liability, reduced for any lease incentives received, and increased for:

- lease payments made at or before commencement of the lease.
- initial direct costs incurred; and
- the amount of any provision recognised where the group is contractually required to dismantle, remove or restore the leased asset (typically leasehold dilapidations see note 19).

Subsequent to initial measurement lease liabilities increase as a result of interest charged at a constant rate on the balance outstanding and are reduced for lease payments made. Right-of-use assets are amortised on a straight-line basis over the remaining term of the lease or over the remaining economic life of the asset if, rarely, this is judged to be shorter than the lease term.

When the group revises its estimate of the term of any lease (because, for example, it re-assesses the probability of a lessee extension or termination option being exercised), it adjusts the carrying amount of the lease liability to reflect the payments to make over the revised term, which are discounted using a revised discount rate. The carrying value of lease liabilities is similarly revised when the variable element of future lease payments dependent on a rate or index is revised, except the discount rate remains unchanged. In both cases an equivalent adjustment is made to the carrying value of the right-of-use asset, with the revised carrying amount being amortised over the remaining (revised) lease term. If the carrying amount of the right-of-use asset is adjusted to zero, any further reduction is recognised in profit or loss.

Pension

Defined contribution schemes

Contributions to defined contribution pension schemes are charged to the consolidated statement of comprehensive income in the year to which they relate.

Defined benefit schemes

Defined benefit scheme surpluses and deficits are measured at:

- The fair value of plan assets at the reporting date; less
- Plan liabilities calculated using the projected unit credit method discounted to its present value using yields available on high quality corporate bonds that have maturity dates approximating to the terms of the liabilities and are denominated in the same currency as the post-employment benefit obligations; less
- The effect of minimum funding requirements agreed with scheme trustees.

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Remeasurements of the net defined obligation are recognised directly within equity. The remeasurements include:

- Actuarial gains and losses
- Return on plan assets (interest exclusive)
- Any asset ceiling effects (interest exclusive).

Service costs are recognised in profit or loss and include current and past service costs as well as gains and losses on curtailments.

Net interest expense (income) is recognised in profit or loss, and is calculated by applying the discount rate used to measure the defined benefit obligation (asset) at the beginning of the annual period to the balance of the net defined benefit obligation (asset), considering the effects of contributions and benefit payments during the period.

Gains or losses arising from changes to scheme benefits or scheme curtailment are recognised immediately in profit or loss.

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Settlements of defined benefit schemes are recognised in the period in which the settlement occurs.

Participation in multi-employer scheme

In Norway some of the employees are included in a multi-employer pension arrangement. The arrangement provides a lifelong addition to the ordinary pension. Employees can choose to take out the pension from the age of 62, also next to being in work, and it provides further earnings when working until the age of 67. The scheme is a defined benefit pension scheme and is funded through premiums that are determined as a percentage of salary. Currently, there is no reliable measurement and allocation of commitment and funds in the scheme.

In accounting, the scheme is treated as a defined contribution pension scheme, where premium payments are expensed on an ongoing basis, and no provisions are made in the accounts. The current premiums are set at 2.5% of total salaries between 1G and 7.1G. As the scheme has set up as a pay as you go arrangement the premiums are expected to increase in the years ahead.

Events after the balance sheet date

New information about the company's position on the balance sheet date is included in the financial statements. Events that occur after the balance sheet date that do not affect the company's position on the balance sheet date, but which affect the company's future position are reported if it is of significance.

NOTE 3.2 CHANGES IN ACCOUNTING POLICIES

New standards, interpretations and amendments adopted from 1 January 2020

None of the new standards adopted in 2020 impacting the financial statements of the Group for the year ended 31 December 2020.

New standards, interpretations and amendments not yet effective

There are a number of standards, amendments to standards, and interpretations which have been issued by the IASB that are effective in future accounting periods that the group has decided not to adopt early. None of these are expected to have significant effect on the financial statements of the Group.

Changes in presentation of financial statements

Compensation for marketing expenses has been reclassified in 2020 by increasing other operating expenses and reducing cost of goods sold. In order to have comparable figures, 2019 has been reclassified correspondingly by MNOK 66,9

NOTE 4 - FINANCIAL INSTRUMENTS - RISK MANAGEMENT

General objectives, policies and processes

Komplett is exposed to financial risk in various areas, including currency risk. The objective is to reduce the financial risk from financial instruments to the greatest extent possible. The company's current strategy does not include the use of financial instruments, but this is subject to ongoing review. In 2019, the currency risk is primarily sought reduced by continuously matching the selling price of the products against developments in purchase for goods measured in NOK, as well as buying currency at the same time placed for goods in a foreign currency. The currency is then used to pay suppliers. Many of Komplett's products are purchased and sold in a market where prices can change up to several times per day. The best hedging of currency fluctuations has therefore historically been shown to be close follow-up and change of selling price, combined with high turnover rate of goods exposed to currency risk.

Capital management

No group companies are subject to external capital requirements. The Group assess it capital based on the desire equity ratio based on the risk assessments in the individual companies. The objective of capital management is that the Group shall have an adequate capital base for the ongoing operations and potentials new projects. The capital base is mainly governed in dialogue with the main owner in relation to how much of the current results are distributed in dividends.





NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

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Currency Risk

Komplett is exposed to changes in exchange rates, especially Swedish and Danish kroner, as part of the company's revenues are in foreign currency. The Company has not entered into forward contracts or other agreements to reduce the company's foreign exchange risk and thereby reduce the operating market risk. This for the same reason as mentioned above.

The Group's earnings and equity are affected by the conversion of results and equity for foreign subsidiaries. A decrease in the average price SEK by 5% would result in a reduced profit in the Group by NOK 4,168.9. Reduction from 104.35 to 99.35 in closing price would reduce equity by MNOK 8,688.7

Interest rate risk

At the end of 2020, the Group has no overdraft facilities, they have a loan linked to the defferd payment portfolio in Webhallen which is drawn with MNOK 47.8, and has an agreement on floating interest for both bank deposits and overdrafts. If interest rates change by 1 per cent, net interest expense changes by approx. MNOK 0.4.

The Group has income from credit via partial payment and deferred payment and changes in interest rates will affect these. A change in interest rates by 1 per cent will result in a change in revenues of MNOK 1.7 per an annual year.

Credit risk

The risk of selling to private end customers is limited by the average order size, and by the fact that in the vast majority of cases the customer pays the goods credit card. Private individuals are normally not granted credit. New retailers and business customers are credit-rated by a dedicated credit department. Careful credit limits are set and customers are manually assessed as soon as the credit limit is reached or they have overdue payments. Komplett issues only one debt collection notice prior to submission to an external debt collector.

All major customers are assessed manually at each quarter-end closing. Upon review, specific provisions are made based on assessments made by the head of the credit department. This review assesses the customer's payment history, a new credit rating of the customer is obtained where new credit information is collected from our partner Bisnode. Provisions are made for all ongoing debt collection cases based on expected collection, derived from the experience of the debt collector. Currently, this amounts to 50 percent. All cases that are added to surveillance are continuously lost.

At the end of the year, the receivables from deferred payment amounted to MNOK 151.9. All customers applying for deferred payment go through the Group's automatic credit rating scorecard system. The scorecard systems are built together with debt collection partner and credit reference agencies. Provisions are made based on the share for debt collection, and the debt collection company's expectations for the rate of collection.



NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

Liquidity risk

At the end of 2020, the Group has net unused overdraft rights of MNOK 536.4. Net working capital is positive with MNOK 248.4. The Group has large seasonal fluctuations in relation to turnover.

The table below shows the maturity structure of the Group's financial liabilities

| 31.12.2020 | Total | 0-6 months | 6-12 months | 1-2 years | 2-4 years | After 5 years |
|--------------------------------|-----------|------------|-------------|-----------|-----------|---------------|
| (All figures in NOK 1 000) | | | | | | _ |
| Debt to financial institutions | 47 793 | 47 793 | - | - | - | - |
| Trade payables | 934 128 | 934 189 | - | - | - | - |
| Public duties | 247 135 | 247 073 | - | - | - | - |
| Other short term liabilities | 233 213 | 233 213 | - | - | - | - |
| Total | 1 462 269 | 1 462 268 | - | - | - | - |

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|--------------------------------|-----------|------------|-------------|-----------|-----------|---------------|
| 31.12.2019 | Total | 0-6 months | 6-12 months | 1-2 years | 2-4 years | After 5 years |
| (All figures in NOK 1 000) | | | | | | |
| Debt to financial institutions | 372 089 | 372 089 | - | - | - | - |
| Trade payables | 781 396 | 781 396 | - | - | - | - |
| Public duties | 193 449 | 193 449 | - | - | - | - |
| Other short term liabilities | 233 119 | 233 119 | - | - | - | - |
| Total | 1 580 054 | 1 580 054 | - | - | - | - |

Financial instruments based on category

| | Financial | Financial | Financial | Financial |
|--|------------|----------------|----------------|----------------|
| 31.12.2020 | assets at | assets at | liabilities at | liabilities at |
| | fair value | amortized cost | fair value | amortized cost |
| (All figures in NOK 1 000) | | | | _ |
| Assets | | | | |
| Non-current receivables | - | 44 306 | - | - |
| Trade receivables | - | 642 403 | - | - |
| Other current financial asset | - | 257 609 | - | - |
| Cash | - | 53 937 | - | - |
| Liabilities | | | | |
| Debt to financial institutions | - | - | - | 47 793 |
| Trade payable, public duties payable and other current liabilities | - | - | - | 1 414 476 |
| | e | -· · · · | <u>.</u> , | -· · · |
| | Financial | Financial | Financial | Financial |
| 31.12.2019 | assets at | assets at | liabilities at | liabilities at |
| | fair value | amortized cost | fair value | amortized cost |
| (All figures in NOK 1 000) | | | | |
| Assets | | 2.045 | | |
| Non-current receivables | - | 2 015 | - | - |
| Trade receivables | - | 554 819 | - | - |
| Other current financial asset | - | 267 677 | - | - |
| Cash | - | 50 376 | - | - |
| | | | | |
| Liabilities | | | | |
| Liabilities Debt to financial institutions | - | - | - | 372 089 |





NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

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NOTE 5 - SEGMENT INFORMATION

The different companies in Komplett Group offers a product assortment with consumer and business electronics in Norway, Sweden and Denmark. The sales is organized in eight different webshops based on geography and if the customer is a consumer, a private company or a public entity. Webhallen in Sweden has in addition to ~20 physical stores/pick-up points and is primarly selling to consumers. For management purposes the segments is divided in wheather the customer is a consumer (B2C), a private company or a public entity. Further, the sale to private company is divided into sale to resellers (Distribution) and sale to companies where the company is the end user (B2B). The segmentation is indipendent of the legal structure of Komplett Group and doesn't neseccarily reflect the legal company in the different country. The main reason for the segmentation is the charachterization of the consumer, how to drive sales, different gross margins and different cost structure. Komplett Group has a significant infrastructure serving all three segments. The cost related to the infrastructure is allocated to the different segments in a proportion of the usage. Webhallen has a separate infrastructure and does not receive this allocation in the same extent.

B2C

Business to Consumer (B2C) is sales to private consumers in Norway, Sweden and Denmark and has in total 2 brands with 4 webshops. Three of the stores are branded as Komplett and is in all three countries as komplett.no, komplett.se and komplett.sk. Webhallen is the other brand and is located in Sweden with one webshop webhallen.com and ~20 physical stores / pick-up points.

B₂B

Business to Business (B2B) is sales to companies and public entities/instituions where the customer is the end customer of the products. B2B is located in Norway and Sweden with the webshops komplettbedrift.no and komplettforetag.se.

Distribution

Distribution is sale to resellers and other big entites not covered by B2B and is located in Norway and Sweden with the webportals itegra.no and itegra.se.

Other

The Segment Other, is cost which is not allocated to the different segments mentioned above. This is where the cost is difficult to give a fair allocation and to have the segments as comparable as possible over time. Typical cost under this segment is management cost and Group strategic initiatives.

IFRS

The different effects of IFRS, specially IFRS 16 is not a part of the operational measures and is kept outside the segments above.

The segmentation above is accoring to the internal reporting on both on daily and monthly basis. Further, the segments has separate management and employees to run their business. Every month the segments needs to report to the executive management team.

Transactions between the segments and the legal companies in the Group is on arms-lenght terms. In all internal and external reporting these transactions are eliminated.



NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

Information about the Group's segments is presented below

| Profit or loss - 2020 | B2C | B2B | Distribution | Other | IFRS 16 | Total |
|--|-----------|-----------|--------------|---------|---------|-----------|
| (All figures in NOK 1 000) | | | | | | |
| Operating income | | | | | | |
| Revenues from contract with customers | 6 057 844 | 1 280 692 | 2 426 233 | | | 9 764 770 |
| Other operating revenues | 83 744 | 5 023 | | 23 105 | -10 979 | 100 893 |
| Total operating income | 6 141 589 | 1 285 715 | 2 426 233 | 23 105 | -10 979 | 9 865 663 |
| Operating expenses | | | | | | |
| Cost of goods sold | 5 217 098 | 1 066 876 | 2 260 138 | 3 063 | | 8 547 175 |
| Employee benefit expenses | 300 564 | 48 015 | 67 038 | 48 989 | | 464 606 |
| Depreciation, amortization and impairments | 54 349 | 8 875 | 5 204 | 2 262 | 66 530 | 137 221 |
| Other operating expenses | 376 011 | 53 213 | 43 066 | 53 574 | -85 696 | 440 168 |
| Total operating expenses | 5 948 023 | 1 176 978 | 2 375 446 | 107 889 | -19 166 | 9 589 170 |
| Operating result | 193 566 | 108 737 | 50 788 | -84 784 | 8 187 | 276 493 |
| Financial income and financial expenses | | | | | | |
| Share of profit or loss from associates | | | | 1 987 | | 1 987 |
| Financial income | | | | 3 560 | 2 182 | 5 741 |
| financial expenses | | | | 17 574 | 13 844 | 31 418 |
| Net financial items | - | - | - | -12 026 | -11 663 | -23 689 |
| Profit or loss before taxes | 193 566 | 108 737 | 50 788 | -96 810 | -3 476 | 252 804 |

| Profit or loss - 2019 | B2C | B2B | Distribution | Other | IFRS 16 | Total |
|--|-----------|-----------|--------------|---------|---------|-----------|
| (All figures in NOK 1 000) | | | | | | |
| Operating income | | | | | | |
| Revenues from contract with customers | 4 791 431 | 1 120 894 | 1 522 200 | | | 7 434 525 |
| Other operating revenues | 90 169 | 3 766 | | 14 903 | | 108 838 |
| Total operating income | 4 881 600 | 1 124 661 | 1 522 200 | 14 903 | - | 7 543 363 |
| Operating expenses | | | | | | |
| Cost of goods sold | 4 227 879 | 950 348 | 1 406 826 | -1 957 | | 6 583 096 |
| Employee benefit expenses | 267 317 | 49 911 | 58 770 | 46 459 | | 422 457 |
| Depreciation, amortization and impairments | 48 677 | 9 985 | 11 663 | 1 076 | 74 967 | 146 368 |
| Other operating expenses | 315 768 | 47 967 | 33 736 | 29 373 | -83 641 | 343 204 |
| Total operating expenses | 4 859 641 | 1 058 211 | 1 510 995 | 74 951 | -8 674 | 7 495 126 |
| Operating result | 21 958 | 66 449 | 11 204 | -60 048 | 8 674 | 48 237 |
| Financial income and financial expenses | | | | | | |
| Share of profit or loss from associates | | | | 1 401 | | 1 401 |
| Financial income | | | | 10 409 | | 10 409 |
| financial expenses | | | | 18 487 | 15 062 | 33 549 |
| Net financial items | - | - | - | -6 677 | -15 062 | -21 739 |
| Profit or loss before taxes | 21 958 | 66 449 | 11 204 | -66 726 | -6 388 | 26 498 |

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NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

NOTE 6 - REVENUES FROM CONTRACTS WITH CUSTOMERS

Disaggregation of Revenue

The Group has disaggregated revenue into various categories in the following table which is intended to:

- · depict how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic date; and
- enable users to understand the relationship with revenue segment information provided in note 5

| Disaggregation based on type of customers | 2020 | 2019 |
|---|-----------|-----------|
| (All figures in NOK 1 000) | | |
| Sale to consumers (B2C) | 6 141 589 | 4 881 600 |
| Sale to corporates (B2B) | 1 285 715 | 1 124 661 |
| Sale to resellers (B2B) | 2 426 233 | 1 522 200 |
| Other | 12 126 | 14 903 |
| Total | 9 865 663 | 7 543 363 |

| Revenues based on geographic location of customers | 2020 | 2019 |
|--|-----------|-----------|
| (All figures in NOK 1 000) | | |
| Norway | 5 996 131 | 4 436 070 |
| Sweden | 3 459 080 | 2 793 480 |
| Denmark | 410 452 | 313 813 |
| Total | 9 865 663 | 7 543 363 |

| Revenues by product or service | 2020 | 2019 |
|--|-----------|-----------|
| (All figures in NOK 1 000) | | |
| Sale of goods | 9 764 770 | 7 434 525 |
| Commission from deferred payment and sale of insurance | 100 893 | 108 838 |
| Total | 9 865 663 | 7 543 363 |

Critical judgements

The Group used the following assessments which have a significant impact on the amount and time of recognition of income from contracts with customers:

Sale of goods

Liabilities and assets related to sales to the consumer with open purchase. In the event of ordinary sales to customers, the Group allows the customer to return the item for a full refund within 60 days (open purchase). Based on this, a refund liability is recognized (included in the line "Sales revenue of goods") and a right to returned goods (included in the line "cost of goods sold"). Historical data is used to estimate the extent of returns at the time of sale. Since the proportion of returns has been stable over it is certain that a significant reversal of income will not occur because of changes in the return grade. The estimates of returns are reassessed on each balance sheet day.

The Group's liabilities for repair and/or exchange of defective products under ordinary guarantees are recognized as a liability included in the line "Other current liabilities" in the financial statements.

Customer loyalty programs

In January 2019, the Group introduced a customer loyalty program related to sales to consumers where the customer accumulates points based on completed purchases. Points can be used to earn a discount on future purchases. A contractual obligation is recognized at the time of sale.

Income related to the receipt of compensation is recognized when the points are applied or when the points are due after 12 months.

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NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

Commissions

The Group receives commissions for the distribution of financing via partner Komplett Bank. The consideration consists of a fixed part based on volume and a variable part based on the funding period. Since the finances are not timed, the income recognition of the part variable part is postponed until the Group is entitled to the consideration.

| Contract balances for contracts with customers | 2020 | 2019 |
|--|--------|--------|
| (All figures in NOK 1 000) | | |
| Refund liabilities | 5 943 | 5 547 |
| Provision for warranties | 15 247 | 14 011 |

NOTE 7 - EMPLOYEE BENEFIT EXPENSES

| | 2020 | 2019 |
|---|---------|---------|
| (All figures in NOK 1 000) | | |
| Salaries | 300 055 | 275 115 |
| social security expenses | 60 578 | 57 794 |
| Contribution to pension schemes | 15 430 | 13 752 |
| Fees for external staff | 80 603 | 67 351 |
| Other expenses | 7 940 | 8 446 |
| Total | 464 606 | 422 457 |
| Number of employees at year end | 647 | 628 |
| Average full -time employees during the financial year: | 550 | 532 |

| | | | | Otner | |
|-------------------------------------|--------|---------|---------|----------|--------|
| Key management compensation in 2020 | Salary | Bonuses | Pension | benefits | Total |
| (All figures in NOK 1 000) | | | | | |
| CEO | 3 867 | 3 800 | 30 | 252 | 7 949 |
| Group management (excluding CEO)* | 13 131 | 6 595 | 805 | 735 | 21 266 |

^{*} One GM member only employed during the period January 1th - 31th

The bonus scheme for group management consists of the following elements: 1) Budgeted EBIT 2) Budgeted sale 3) Discretionary share

Group management is included in Group's ordinary defined contribution pension schemes.

The company provides severance pay that is regulated by the employment contract and which is considered to be fair and reasonable for the position in question and the scope of responsibility the position holds. In special situations, the final consideration can be increased if the reason for the termination of the employment implies it

Pension

Komplett is obliged to have occupational pension pursuer of the Mandatory Occupational Pension Act and in 2006 established a scheme with a defined contribution pension for employees in Norway. The scheme complies with the requirements of this Act. Employees in the Norway also have a contractual pension scheme (AFP). Due to the employee's age composition, obligations related to this are not actuated and no obligation has been made relating to this. This year's recognised expenses for defined contribution plans (including multiemployer plans) amount to MNOK 6.5.



^{*} One GM member only employed during the period December 1th - 31th

^{*} One GM member only employed during the period August 1th - December 31th

^{*} One GM member only employed during the period January 1 th - October 6th

^{*} One GM member only employed during the period October 12 th - December 31th



NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

| | | | | Other | |
|-------------------------------------|--------|---------|---------|----------|--------|
| Key management compensation in 2019 | Salary | Bonuses | Pension | benefits | Total |
| (All figures in NOK 1 000) | | | | | _ |
| CEO | 3 610 | 700 | 30 | 203 | 4 543 |
| Group management (excluding CEO) | 11 244 | 1 010 | 461 | 1 222 | 13 937 |

The bonus scheme for group management consists of the following elements: 1) Budgeted EBIT 2) Budgeted sale 3) Budgeted working capital applied

Group management is included in Group's ordinary defined contribution pension schemes.

The company provides severance pay that is regulated by the employment contract and which is considered to be fair and reasonable for the position in question and the scope of responsibility the position holds. In special situations, the final consideration can be increased if the reason for the termination of the employment implies it

| Compensation | to ho | ard man | harc | 2020 |
|--------------|-------|------------|-------|------|
| Compensation | LU DU | aru illeli | ineis | 2020 |

| Board members | 670 |
|------------------------------------|-----|
| Compensation to board members 2019 | |
| (All figures in NOK 1 000) | |
| Board members | 445 |
| | |
| | |
| Audit fees | |

| Audit fees to the auditors in the group entities is as follows (excluding VAT) | 2020 | 2019 |
|--|-------|-------|
| (All figures in NOK 1 000) | | |
| Statutory audit | 2 057 | 1 562 |
| Other assurance services | 311 | 204 |
| Other non-assurance services | 1 044 | 1 045 |
| Total | 3 412 | 2 811 |

NOTE 8 - FINANCE INCOME AND EXPENSES

| Finance income | 2020 | 2019 |
|------------------------------|-------|--------|
| (All figures in NOK 1 000) | | |
| Interest income | 2 753 | 6 171 |
| Gain on sale of subsidiaries | - | 2 721 |
| Interest from leases | 2 182 | - |
| Other finance income | 807 | 1 517 |
| Total financial income | 5 741 | 10 409 |

| Finance expenses | 2020 | 2019 |
|----------------------------------|--------|--------|
| (All figures in NOK 1 000) | | |
| Interest on debts and borrowings | 12 558 | 18 469 |
| Interest on leases | 13 844 | 15 062 |
| Foreign exchange losses | 4 824 | - |
| Other finance expenses | 191 | 18 |
| Total finance expenses | 31 418 | 33 549 |





NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

NOTE 9 - INCOME TAX

| Taxable income | 2020 | 2019 |
|--|----------|----------|
| (All figures in NOK 1 000) | | |
| Result from continued operations | 252 804 | 26 498 |
| Result from discontinued operations | - | 19 863 |
| Non taxable items (1) | 36 283 | 8 048 |
| Use of tax loss carried forward | -85 173 | - |
| Changes in temporary differences | -24 923 | -18 416 |
| Taxable income | 178 991 | 35 993 |
| Income tax expense: | | |
| Current income tax | 41 113 | 7 923 |
| Changes in deferred tax | -9 115 | 5 964 |
| Total income tax expense | 31 998 | 13 887 |
| Income tax expenses from discontinued operation | - | 15 052 |
| Income tax expense from continued operation | 31 998 | -1 165 |
| Total income tax expense from continued - and discontinued operation | 31 998 | 13 887 |
| In any a few and a Marris of a granting | 47.013 | 12 707 |
| Income tax expense Norwegian operations | 47 013 | 13 797 |
| Income tax expense foreign operations | -15 015 | 90 |
| Total income tax expense | 31 998 | 13 887 |
| Temporary differences and tax positions | 2020 | 2019 |
| (All figures in NOK 1 000) | | |
| Intangible assets | 65 815 | 49 802 |
| Property plant and equipment | -77 093 | -67 734 |
| Inventories | -17 155 | -11 516 |
| Receivables | -11 121 | -15 294 |
| Provisions | -43 068 | -67 867 |
| Tax losses carried forward (3) | -448 287 | -485 350 |
| Total temporary differences and tax positions | -530 909 | -597 959 |
| Temporary differences and tax positions not included in the basis for deferred tax | 385 347 | 494 293 |
| Basis for deferred tax | -145 562 | -103 666 |
| Net deferred tax | -31 981 | -22 238 |
| Specification in the statement of financial position | | |
| Deferred tax asset | 31 981 | 22 238 |
| Net deferred tax | 31 981 | 22 238 |
| Tax payable in the statement of financial position | | |
| Current income tax payable | 41 113 | 7 923 |
| Prepaid tax | -20 | , 323 |
| Net tax payable | 41 093 | 7 923 |
| py | | |

- (1) Includes non-deductible costs such as representation, gifts and non-taxable income such as capital gains and dividends from associated companies.
- (2) In accordance with the regulations of IFRS, tax has been set aside for proposed group contributions to companies outside this Group. The allocated tax will be reversed at the time of the general meeting's approval of the annual accounts.
- (3) The tax loss carried forward has occurred in the period 2002 2019. When calculating the Group's deferred tax assets, tax loss carried forward is only included to the extent that there is convincing evidences that that tax losses can be utilised. It is the company's assessment that the activated tax benefit can be exploited. Under current tax rules, there is no expiration date related to the tax-reducing temporary differences.

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NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

| Reconciliation of effective tax rate | 2020 | 2019 |
|--|---------|--------|
| (All figures in NOK 1 000) | | |
| Result before tax | 252 804 | 46 361 |
| Income tax based on applicable tax rate (22%) | 55 617 | 10 199 |
| Effect from foreign currency and different tax rates | -1 265 | -859 |
| Changes in not recognized tax loss carried forward | - | 2 776 |
| Effect of income from associated company after tax | 437 | 308 |
| Not deductible expenses | 7 545 | 1 462 |
| Effect of used not capitalized deferred tax asset | -18 738 | - |
| Effect of recognition of deferred tax asset | -11 598 | - |
| Income tax expense | 31 998 | 13 887 |
| Effective tax rate | 12,7 % | 30,0 % |

NOTE 10 - DISCONTINUED OPERATIONS

Comtech GmbH

Comtech GmbH and Komplett Mobil is presented as discontinued operations in 2019.

Comtech GmbH was part of the Komplett group until it was declared technically bankrupt on 4 September 2019 and the business ceased. Comtech GmbH is therefore presented as discontinued operation in 2019.

Komplett Mobil

In May 2019, the Group sold its business related to mobile subscriptions (Komplett Mobil AS), so in the 2019 Income statement the business is presented as discontinued operations.

Financial details for discontinued operations is as follows:

| · | 2020 | 2019 |
|---|------|----------|
| Total consideration received | - | 90 043 |
| A) Income Statements | 2020 | 2019 |
| (All figures in NOK 1 000) | | |
| Revenues | - | 687 565 |
| Cost of goods sold | - | -647 810 |
| Other operating expenses | - | -88 884 |
| Net financial items | - | 21 053 |
| Gain on disposal | - | 90 043 |
| Result before tax | - | 19 862 |
| Income tax expense | - | 15 052 |
| Result | - | 4 811 |
| B) OCI | 2020 | 2019 |
| (All figures in NOK 1 000) | | |
| Other income and expenses | - | - |
| C) Cash flow statements | 2020 | 2019 |
| (All figures in NOK 1 000) | | |
| Net cash flows from operations | - | 36 777 |
| Net cash flows from investing activities | - | -7 928 |
| Net cash flows from financing | - | -28 110 |
| Net cash flows from discontinued operations | - | 740 |

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NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

| | | At |
|-------------------------------|------|---------------|
| D) Financial position | 2020 | derecognition |
| (All figures in NOK 1 000) | | |
| Intangible asset | - | 0 |
| Financial assets | - | 656 |
| Current assets | - | 135 069 |
| Total assets | - | 135 725 |
| Provisions | - | 33 198 |
| Current financial liabilities | - | 110 326 |
| Total Liabilities | = | 143 523 |

NOTE 11 - EARNINGS PER SHARE

Ordinary earnings per share are calculated as the ratio of net income for the year to B shareholders of MNOK 112.7 (-68.3 i 2019) and weighted average B-shares outstanding through the financial year of 4.3 mill (4.3 mill in 2019).

| | 2020 | 2019 |
|--|----------|----------|
| Result from continuing operations | 220 805 | 27 664 |
| Result from continuing operations attributable to preference shares (A-shares) | -108 073 | -100 801 |
| Result from continuing operation attributable to ordinary equity holders of the parent | 112 732 | -73 138 |
| Result from discontinued operations | - | 4 811 |
| Result attributable to preference shares (A-shares) | 112 732 | -68 327 |
| Items in OCI | 9 191 | -2 976 |
| Total comprehensive income attributable to the ordinary equity holders of the parent | 121 923 | -71 303 |
| Basis and diluted earnings pr share | | |
| Earnings per share | 26,00 | -16,87 |
| Earnings per share from continuing operations | 26,00 | -15,76 |
| Earnings per share from discontinued operations | - | 1,11 |
| Total comprehensive income per share | 28,12 | -16,45 |
| | 2020 | 2019 |
| Average number of ordinary shares (Note 16) | 4 335 | 4 335 |



NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

NOTE 12 - INTANGIBLE ASSETS

| | | | Other Intangible | Total Intangible |
|--|----------|------------|---------------------|---------------------|
| (Alle tall i NOK 1 000) | Goodwill | Software | assets | Assets |
| Cost as of 31.12.2019 | 475 226 | 461 569 | 221 503 | 1 158 298 |
| Additions | - | 33 119 | - | 33 119 |
| Disposals | -1 477 | -469 | - | -1 946 |
| Foreign currency effects | 3 337 | 1 889 | 6 658 | 11 883 |
| Cost as of 31.12.20 | 477 086 | 496 107 | 228 161 | 1 201 354 |
| Acc. amortisation and impairments as of 31.12.2019 | -119 498 | -331 466 | -167 440 | -618 404 |
| Amortisation charge | - | -49 958 | -771 | -50 729 |
| Disposals | - | 469 | - | 469 |
| Foreign currency effects | - | -2 483 | -1 522 | -4 005 |
| Acc. amortisation and impairments as of 31.12.2020 | -119 498 | -383 437 | -169 733 | -672 668 |
| Carrying amount as of 31.12.19 | 355 729 | 130 102 | 54 062 | 539 893 |
| Carrying amount as of 31.12.20 | 357 588 | 112 670 | 58 427 | 528 686 |
| Carrying amount of assets with indefinite life | 357 588 | - | 58 427 | 416 016 |
| Amortisation rate | | 15 - 25 % | 19,6% | |
| The Group amortises all intangible asset based on the linear metho | d | | | |
| Useful economic lift | | 2020 | 2019 | |
| Customer relations | | 3 - 5 year | 3 - 5 year | |
| Software | | 3 - 7 year | 3 - 7 year | |

Other intangible assets relate to the purchase of brand names, customer relationships and added value on leases. Brand names are considered to have an indefinite lifetime and are therefore not depreciated but are subject to annual impairment testing. The depreciation period for customer relationships is based on the best estimate for economic life for the assets.

Goodwill acquired through acquisitions is allocated to four individual cash-generating units for the impairment test.

| | Customer | | | |
|--|----------|-------------|-----------|---------|
| Intangible assets by segment or CGU as of 31.12.2020 | Goodwill | Trade names | relations | Total |
| CGU/Segment | | | | |
| Komplett B2C | 170 198 | | - | 170 198 |
| Komplett B2B | 101 435 | | | 101 435 |
| Itegra | 50 894 | 5 000 | | 55 894 |
| Webhallen Sweden AB | 35 061 | 53 427 | - | 88 488 |
| Total as of 31.12.20 | 357 588 | 58 427 | - | 416 016 |

Impairment test of goodwill and intangible assets

Goodwill is allocated to the Group's cash flow generating units as shown above. The recoverable amount of the cash-generating units is calculated based on the value of the asset for the business (value of use).

The impairment tests are based budgets for next year with a projection based on long-term strategic plans. Management has set budgeted figures for 2021 based on previous performance and expectations for market developments. Growth rates for the period 2021 - 2025 are in accordance with management's long-term plan and are used as projections of budgeted figures for 2021. After 2025, 2% perpetual growth is based on cash flows in the year 2025. The discount rate used is after tax and reflects specific risks to the relevant operating segment/CGU.

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NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

Write-down test of the cash-generating unit Komplett B2C

The impairment test shows that the calculated value in use estimated usage value is higher than the carrying amount. In the calculation, is based on a model with budgeted/projected cash flows for a period of five years with residual value after year five. The cash flows estimate includes estimated annual growth of 3.5 - 6.0% in revenues in the first five-year period, which is reduced to a 2.0% perpetual growth from year 6. The EBIT margin is assumed to be in the range 4.5 - 4.8% in the firs five-year period, and 4.8% in the calculation of the terminal value. A WACC of 10.8% after tax is used for the value in use calculation.

Sensitivity

The following reasonable possible changes in key assumption would result in the value in use being equal to the carrying amount.

NA Change in revenues growth Changes in EBIT margin NA Change in discount rate NA

Any changes in key assumption that would result in the value in use being equal to the carrying amount is consider to exceed reasonable changes.

Write-down test of the cash-generating unit Komplett B2B

The impairment test shows that the calculated value in use estimated usage value is higher than the carrying amount. In the calculation, is based on a model with budgeted/projected cash flows for a period of five years with residual value after year five. The cash flows estimate includes estimated annual growth of 3.5 - 6.0% in revenues in the first five-year period, which is reduced to a 2.0% perpetual growth from year 6. The EBIT margin is assumed to be in the range 8.2 - 8.4% in the firs five-year period, and 8.1% in the calculation of the terminal value. A WACC of 10.8% after tax is used for the value in use calculation.

Sensitivity

The following reasonable possible changes in key assumption would result in the value in use being equal to the carrying amount.

NA Change in revenues growth Changes in EBIT margin NA Change in discount rate NA

Any changes in key assumption that would result in the value in use being equal to the carrying amount is consider to exceed reasonable changes.

Write-down test of the cash-generating unit Itegra

The impairment test shows that the calculated value in use estimated usage value is higher than the carrying amount. In the calculation, is based on a model with budgeted/projected cash flows for a period of five years with residual value after year five. The cash flows estimate includes estimated annual growth of 3.5 - 6.0% in revenues in the first five-year period, which is reduced to a 2.0% perpetual growth from year 6. The EBIT margin is assumed to be in the range 2.4 - 2.5% in the firs five-year period, and 2.5% in the calculation of the terminal value. A WACC of 10.8% after tax is used for the value in use calculation.

Sensitivity

The following reasonable possible changes in key assumption would result in the value in use being equal to the carrying amount.

% NA Change in revenues growth Changes in EBIT margin Decreased from 2.5 to 1.7 Change in discount rate Increased from 10.8 to 13.6

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Any changes in key assumption that would result in the value in use being equal to the carrying amount is consider to exceed reasonable changes.

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NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

Write-down test of the cash-generating unit Webhallen Sweden AB

The impairment test shows that the calculated value in use estimated usage value is higher than the carrying amount. In the calculation, is based on a model with budgeted/projected cash flows for a period of five years with residual value after year five. The cash flows estimate includes estimated annual growth of 3.0 - 7.0% in revenues in the first five-year period, which is reduced to a 2.0% perpetual growth from year 6. The EBIT margin is assumed to be in the range 2.4 - 2.6% in the firs five-year period, and 2.6% in the calculation of the terminal value. A WACC of 10.8% after tax is used for the value in use calculation.

Sensitivity

The following reasonable possible changes in key assumption would result in the value in use being equal to the carrying amount.

Change in revenues growth NA Changes in EBIT margin NA NA Change in discount rate

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Any changes in key assumption that would result in the value in use being equal to the carrying amount is consider to exceed reasonable changes.

NOTE 13 - PROPERTY, PLANT AND EQUIPMENT

| | Leasehold N | 1achinery and | |
|--|--------------|---------------|----------|
| (All figures in NOK 1 000) | improvements | equipment | Total |
| Cost as of. 31.12.19 | 32 624 | 315 730 | 348 354 |
| Additions | 1 299 | 4 242 | 5 540 |
| Disposals | -5 085 | -7 800 | -12 886 |
| Foreign currency effects | 484 | 9 051 | 9 535 |
| Cost as of 31.12.20 | 29 321 | 321 223 | 350 544 |
| Acc. preciation and impairments as of 31.12.19 | -29 675 | -270 092 | -299 767 |
| Depreciation | -1 275 | -18 687 | -19 962 |
| Disposals | 5 085 | 7 800 | 12 886 |
| Foreign currency effects | -484 | -6 733 | -7 217 |
| Acc. preciation and impairments as of 31.12.20 | -26 348 | -287 712 | -314 060 |
| Carrying amount as of 31.12.19 | 2 949 | 45 638 | 48 588 |
| Carrying amount as of 31.12.20 | 2 973 | 33 511 | 36 484 |
| Economic life | 3 - 5 år | 3 - 7 år | |
| Depreciation rate | 20 % | 15 - 25 % | |
| Depreciation method | Linear | Linear | |



NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

NOTE 14 - INVESTMENTS IN ASSOCIATES

(All figures in NOK 1 000)

The following entities have been included in the consolidated financial statements using the equity method:

| Name | Country of incorporation | Proportion of ownership |
|-------------------|--------------------------|-------------------------|
| Fabres Sp. Z.o.o. | Poland | 40,0 % |

Fabres Sp. Z.o.o. is a consulting firm providing IT and finance services.

| | 2020 | 2019 |
|---------------------|-------|-------|
| | | |
| At 1 January | 6 709 | 5 308 |
| Share of net result | 1 987 | 1 401 |
| At 31 December | 8 696 | 6 709 |

Summarised financial informatic

Fabres Sp. Z.o.o.

| (All figures in NOK 1 000) | 2020 | 2019 |
|----------------------------|---------|---------|
| Assets | 11 069 | 8 870 |
| Liabilities | 1 397 | 1 281 |
| Equity | 9 672 | 7 589 |
| Revenues | 14 834 | 13 159 |
| Total operating expenses | -12 294 | -11 232 |
| Net financial items | 38 | 27 |
| Profit of the year | 2 579 | 1 954 |

NOTE 15 - TRADE AND OTHER RECEIVABLES

| (All figures | in | NOK | 1 | 000) |
|--------------|----|-----|---|------|
|--------------|----|-----|---|------|

| Trade receivables | 2020 | 2019 |
|--|---------|---------|
| | | |
| Trade receivables at face value as of 31.12 | 495 664 | 395 691 |
| | | |
| Less: Provision for impairment of trade receivables | -5 163 | -3 375 |
| Net trade receivables | 490 501 | 392 316 |
| | 2020 | 2019 |
| Receivables written off during the years | 9 225 | 7 115 |
| Collected on receivables written of in prior periods | -4 698 | -2 149 |
| Changes in provision during the year | 1 788 | -2 501 |
| Impairment loss during the year | 6 315 | 2 464 |

The lifetime expected loss provision for trade receivables is as follows:

| | Total | Current | 0-30d | 30-60d | 60-90d | >90d |
|----------------|---------|---------|--------|--------|--------|-------|
| As of 31.12.20 | 490 501 | 408 784 | 62 618 | 8 775 | 1 638 | 8 686 |

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| As of 31.12.19 | 392 316 | 317 983 | 52 112 | 5 081 | 3 002 | 14 138 |
|----------------------------------|-------------------------|---------|--------|-------|----------|----------|
| Receivables from deferred pay | ment arrangements | | | | 2020 | 2019 |
| Gross amount receivable as of (| 01.01 | | | | 179 088 | 237 801 |
| Less provision as of 01.01 | | | | | -16 584 | -19 692 |
| Carrying amount 01.01 | | | | | 162 503 | 218 108 |
| Additions during the year | | | | | 120 337 | 137 513 |
| Down payments | | | | | -144 162 | -223 089 |
| Interest income | | | | | 27 972 | 36 982 |
| Net losses during the years | | | | | -17 704 | -10 119 |
| Change in loss provision | | | | | 2 955 | 3 108 |
| Carrying amount* as of 31.12 | | | | | 151 902 | 162 503 |
| *Carrying amount= Gross receiv | vables - loss provision | | | | | |
| Receivables due during next tw | elve months | | | | 81 550 | 103 100 |
| Receivables due after twelve m | onths | | | | 83 982 | 75 988 |
| Less provision for losses | | | | | -13 630 | -16 584 |
| Total | | | | | 151 902 | 162 503 |
| Other current receivables | | | | | 2020 | 2019 |
| Public duties receivable (VAT)/7 | - Tax | | | | 1 286 | 2 059 |
| Receivables from suppliers | | | | | 210 256 | 174 926 |
| Current lease liabilities | | | | | 9 386 | - |
| Other receivables and prepaid of | expenses | | | | 8 941 | 61 081 |
| Sum | | | | | 229 870 | 238 066 |
| Non-current receivables | | | | | 2020 | 2019 |
| Rent deposits | | | | | 1 334 | 806 |
| Warranty - The Swedish Custon | ns | | | | 1 535 | 1 210 |
| Non-current lease receivable | | | | | 41 437 | - |
| Sum | | | | | 44 306 | 2 015 |
| TE 16 - INVENTORIES | | | | | | |
| (All figures in NOK 1 000) | | | | | | |
| | | | | | 2020 | 2019 |
| Goods with specific impairment | ts | | | | 10 379 | 6 658 |
| Specific impairments | | | | | -4 287 | -3 827 |
| Goods carried at fair value | | | | | 6 092 | 2 831 |
| Inventories carried at cost | | | | | 890 251 | 798 244 |
| Provision no allocated to specif | ic goods | | | | -16 248 | -11 295 |
| Total | | | | | 880 095 | 789 781 |
| | | | | | | |
| Inventories are pledge for guara | antees , see note 14. | | | | 2222 | |
| | | | | | 2020 | 2019 |

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Net impairment included in cost of cost sold



4 146

626



NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

NOTE 17 - CASH AND CASHEQVIVANLENTS

| (All figures in NOK 1 000) | 2020 | 2019 |
|--|--------|--------|
| Cash at hand and on demand bank deposits | 53 937 | 50 376 |
| (All figures in NOK 1 000) | | |
| Restricted funds | 2020 | 2019 |
| Bank deposits bound for payment of tax due | - | 6 |
| Rent deposits | - | 5 903 |

A bank guarantee of tNOK 12 000 is issued to the Tax collector in Sandefjord

NOTE 18 - SHARE CAPITAL AND SHAREHOLDERS

| | A -shares | B-asker | Total |
|-------------------------------|------------|-----------|------------|
| Shares as of 31.12.2019 | 10 115 722 | 4 335 309 | 14 451 031 |
| Average number of shares 2019 | 10 115 722 | 4 335 309 | 14 451 031 |
| Shares 31.12.2020 | 10 115 722 | 4 335 309 | 14 451 031 |
| Average number of shares 2020 | 10 115 722 | 4 335 309 | 14 451 031 |

Changes in share capital and share premium

| | | A-shares | B- | -shares | Share | capital | Share premi | ium reserve |
|------------------|-------------|------------|-----------|-----------|--------|---------|-------------|-------------|
| | | | | | (NO | K 1000) | (NO | K 1000) |
| | 2020 | 2019 | 2020 | 2019 | 2020 | 2019 | 2020 | 2019 |
| At the beginning | of the year | | | | | | | |
| | 10 115 722 | 10 115 722 | 4 335 309 | 4 335 309 | 28 902 | 28 902 | 1 075 114 | 1 075 114 |
| At year-end | | | | | | | | |
| | 10 115 722 | 10 115 722 | 4 335 309 | 4 335 309 | 28 902 | 28 902 | 1 075 114 | 1 075 114 |

The A-shares have a preferential right in relation to distributions from the company. The preferential right (preference dividend) corresponds to 8% of the value of the A-shares when establishing the different classes.

B-shares do not have the right to vote at the general meeting.

Calculation of earnings per share and diluted earnings per share is presented in note 11.

Major shareholders as of 31.12.2020:

| | Number of | Number of | Proportion of |
|---|------------|-----------|---------------|
| | A-shares | B-shares | ownership |
| Canica Invest AS | 10 115 722 | 4 043 604 | 98,0 % |
| R og L Invest AS v/Lars Olav Olaussen CEO | | 80 284 | 0,6 % |
| Other | | 211 421 | 1,5 % |

Tvist 1 AS is the ultimate parent company for the group.

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NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

Dividends/group contributions

| The company has paid out the following dividends (group contributions): | 2020 | 2019 |
|---|-------|------|
| A-shares | 9 899 | - |
| B-shares | - | - |

Proposed group contribution to and from major share holder for the financial year 2020 is MNOK 41.093 net.

NOTE 19 - LEASES

Right of use asset

The Group's leased assets include offices and other real estate. The Group's right of use assets are categorized and presented in the table below:

(All figures in NOK 1 000)

Changes in lease liabilities At 1 January 2019

Additions

Interest expenses

At 31 December 2019

Lease payments Foreign currency effects

| Right of use assets | Land and buildings |
|--|--------------------|
| At 1 January 2019 | 418 675 |
| Additions | - |
| Amortisation | -74 967 |
| Foreign currency effects | -3 137 |
| At 31 December 2019 | 340 571 |
| At 1 January 2020 | 340 571 |
| Additions incl.adjustments to existing contracts | 33 802 |
| Disposals | -61 239 |
| Amortisation | -66 530 |
| Foreign currency effects | 7 895 |
| At 31 December 2020 | 254 500 |
| Amortisation method Lease liabilities | Straight line |
| | |
| Undiscounted lease payments and year of payment | |
| Less than 1 year | 82 244 |
| 1-2 years | 61 893 |
| 2-3 years | 47 478 |
| 3-4 years | 39 095 |
| 4-5 years | 37 680 |
| more than 5 years | 91 947 |
| Total undiscounted lease payments | 360 338 |

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-418 675

-15 062

83 641

-346 979

3 118



NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

| At 1 January 2020 | -346 979 |
|--------------------------|----------|
| Additions | -34 825 |
| Interest expenses | -13 844 |
| Lease payments | 85 696 |
| Foreign currency effects | -8 041 |
| At 31 December 2019 | -317 992 |

| | 2020 |
|-------------------------------|----------|
| Current lease liabilities | -82 244 |
| Non-current lease liabilities | -235 749 |

Net cash flows lease liabilities 85 696

The lease contracts do not include any restrictions with regards to the Group's dividend policy or financing opportunities.

Lease payment expensed

| (All figures in NOK 1 000) | 2020 | 2019 |
|---|-------|-------|
| Expensed lease payment for short-term leases and low value leases | 2 971 | 5 392 |
| Variable lease payments | 324 | 398 |

Lease receivable from finance lease

The Group subleases the facilities that were used by the subs ariary Markeds Gruppen AS. The sublease is for the remaining lease period and is therefore a finance lease.

| At 1 January 2020 | - |
|-------------------------|---------|
| Additions | 59 621 |
| Interest income | 2 182 |
| Lease payments received | -10 979 |
| At 31 January 2020 | 50 823 |

| | 2020 |
|------------------------------|--------|
| Current lease receivable | 9 386 |
| Non-current lease receivable | 41 437 |

NOTE 20 - LOANS AND BORROWINGS

| 2019 |
|---------|
| |
| 14 011 |
| 57 116 |
| 161 992 |
| 233 119 |
| 233 213 |
| |

| Long term debt | 2020 | 2019 |
|----------------------------|---------|---------|
| (All figures in NOK 1 000) | | |
| Lease liabilities | 235 749 | 267 814 |
| Total long term debt | 235 749 | 267 814 |

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NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

NOTE 21 - PROVISION FOR SERVICE AND GAURANTEE OBLIGATIONS

| | 2020 | 2019 |
|----------------------------|--------|--------|
| (All figures in NOK 1 000) | | |
| At 1 January | 14 011 | 13 543 |
| Charged to profit or loss | -1 983 | -2 545 |
| Utilised during the year | 3 219 | 3 013 |
| As 31 December | 15 247 | 14 011 |

Provisions for service and warranty obligations are made on an ongoing basis based on obligations from sales. The provision is based on estimated costs for service and warranty repairs and an expectation of returns of products sold based on historical data.

NOTE 22 - NOTES SUPPORTING THE CASH FLOWS

Transactions without cash flow effects from financing activities are presented in the reconciliation of the movement in financial liabilities in the subsequent tables.

| | | | Other | | |
|-------------------|-------------|------------|-------------|----------|--|
| | Non-current | Current | non-current | | |
| | loans and | loans and | financial | | |
| 2020 | borrowings | borrowings | liabilities | Total | |
| At 1 January 2020 | - | -372 089 | - | -372 089 | |
| Cash flows | - | 324 296 | - | 324 296 | |
| Beløp 31.12.2020 | - | -47 793 | - | -47 793 | |

| | | | Other | |
|--|-------------|------------|-------------|----------|
| | Non-current | Current | non-current | |
| | loans and | loans and | financial | |
| 2019 | borrowings | borrowings | liabilities | Total |
| At 1 January 2019 | - | -471 984 | -33 198 | -505 181 |
| Cash flows | - | 99 894 | - | 99 894 |
| Non-cash flows | | | | |
| - Fair value adjustments of issued put liability | | - | 33 198 | 33 198 |
| At 31 December 2019 | - | -372 089 | - | -372 089 |





NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

NOTE 23 - PLEDGES AND GAURANTEES

| Mortgage-backed liabilities | 2020 | 2019 |
|-----------------------------|--------|---------|
| (All figures in NOK 1 000) | | |
| Overdraft | - | 363 831 |
| Credit agreement | 47 793 | 8 258 |
| Total | 47 793 | 372 089 |

The group has a Chaspool with a multi-currency overdraft limit of MNOK 500, this drawing right is not used as of 31.12.2020. Komplett Services AS is the principal in the cash pool arrangement. In addition, there is a financing agreement secured by collateral in Webhallen's Swedish receivables from deferred payment arrangements. The agreement is limited up to MSEK 100. The available frame as at 31.12.20 was MNOK 84.2. This gives unused overdraft rights of 36.4 MNOK.

The overdraft i secured by the following assets in the following companies:

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Komplett Services AS Trade receivables 500 MNOK Inventories 500 MNOK Machinery and equipment 500 MNOK **Komplett Distribusjon AS** Trade receivables 350 MNOK Inventories 350 MNOK

Machinery and equipment 350 MNOK

| Financial guarantees | 2020 | 2019 |
|---|-----------|-----------|
| (All figures in NOK 1 000) | | |
| Guarantees related to leases | 5 000 | - |
| Customs guarantees | - | - |
| The tax collector | 12 000 | 12 000 |
| Warranty for accounts payable (parent company guarantees) | 250 937 | 336 695 |
| Total | 267 937 | 348 695 |
| Total mortgage-backed liabilities and financial guarantees Carrying amount of pledged assets | 315 730 | 720 784 |
| | 2020 | 2019 |
| (Alle tall i NOK 1 000) | | |
| Trade receivables | 507 852 | 485 379 |
| Inventories | 594 333 | 568 127 |
| Property, plant and equipment | 23 512 | 27 626 |
| Total carrying amount of pledge assets | 1 125 697 | 1 081 132 |



NOTES DISCLOUSURE TO THE CONSOLIDATED FINANCIAL STATMENTS 2020

NOTE 24 - RELATED PARTY TRANSACTIONS

(All figures in NOK 1 000)

Trading transactions during the year Group companies entered into the following transactions with related parties who are not members of the Group.

| 2020 | Relation | Sale of goods and services | Purchase of goods | Leasing | Amount owed by related parties | Amount owed to related parties |
|---------------------|-------------------------|----------------------------|-------------------|---------|--------------------------------|--------------------------------|
| Kullerød Eiendom AS | Subsidiary of Canica AS | _ | - | 24 622 | - | <u>-</u> |
| Canica E-com | Subsidiary of Canica AS | 35 912 | 102 | - | 2 165 | - |
| | | | | | Amount owed | Amount owed |
| | | Sale of goods | Purchase of | | by related | to related |
| 2019 | Relation | and services | goods | Leasing | parties | parties |
| Kullerød Eiendom AS | Subsidiary of Canica AS | - | - | 24 194 | _ | - |
| Canica E-com | Subsidiary of Canica AS | 40 884 | 428 | - | 3 527 | - |

NOTE 25 - CONSOLIDATED COMPANIES

The following companies are included in the consolidated financial statement for 2020

Parent company:

Komplett AS

| Subsidiaries | Country of incorporation | Proportion of ownership |
|---------------------------------|--------------------------|-------------------------|
| Komplett Services AS | Norway | 100,0 % |
| Komplett Services Sweden AB | Sweden | 100,0 % |
| Komplett Distribusjon AS | Norway | 100,0 % |
| Komplett Distribution Sweden AB | Sweden | 100,0 % |
| Webhallen Sverige AB | Sweden | 100,0 % |
| Subsidiaries without activity: | | |
| Marked Gruppen AS | Norway | 100,0 % |
| Webhallen Danmark ApS* | Denmark | 100,0 % |
| inWarehouse AB** | Sweden | 100,0 % |

^{*)} under liquidation, 100% owned by Webhallen Sverige AB

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NOTE 26 - EVENTS AFTER THE REPORTING DATE

On February 1th 2021 the Group communicated that it has started a process to evaluate a possible listing on the Oslo stock exchange during 2021.

^{**)} under liquidation



Komplett AS



STATEMENT OF PROFIT OR LOSS

For the year ended 31 December 2020

| | Note | 2020 | 2019 |
|--|------|---------|---------|
| (All figures in NOK 1 000) | | | |
| Operating revenues | | | |
| Revenues from sale of goods | | - | - |
| Total Operating income | | - | - |
| Operating expenses | | | |
| Employee benefit expenses | 10 | 3 764 | 508 |
| Other operating expenses | 10 | 1 649 | 10 579 |
| Total operating expenses | | 5 414 | 11 086 |
| OPERATING RESULT | | -5 414 | -11 086 |
| Finance income and expenses | | | |
| Finance income | 11 | 7 273 | 85 150 |
| Finance expenses | 11 | 9 464 | 56 354 |
| Netto finansposter | | -2 191 | 28 796 |
| PROFIT BEFORE TAX | | -7 604 | 17 710 |
| Tax expense | 8 | 4 136 | 1 521 |
| PROFIT | | -11 741 | 16 189 |
| Transfers to equity and distribution | | | |
| Transfers to other equity | 7 | -11 741 | -11 887 |
| Group contribution | 7 | - | 28 075 |
| Total transfers to equity and distribution | | -11 741 | 16 189 |





STATEMENT OF FINANCIAL POSITION

As at 31 December 2020

| ASSETS | Note | 2020 | 2019 |
|--|------|-----------|-----------|
| (All figures in NOK 1 000) | | | |
| NON-CURRENT ASSETS | | | |
| Intangible assets | | | |
| Deferred tax asset | 8 | 5 166 | 9 303 |
| Total intangible assets | | 5 166 | 9 303 |
| Non-current financial assets | | | |
| Investments in subsidiaries | 2,3 | 945 132 | 953 114 |
| Investments in associates | 2,3 | 4 800 | 4 800 |
| Loans to group companies | 5 | - | 325 493 |
| Total other non-current assets | | 949 932 | 1 283 408 |
| TOTAL NON-CURRENT ASSETS | | 955 098 | 1 292 710 |
| CURRENT ASSETS | | | |
| Current receivables | | | |
| Current receivables from group companies | 5 | 54 119 | - |
| Other current receivables | 5 | 123 | 62 278 |
| Total current receivables | | 54 242 | 62 278 |
| Cash and cash equivalents | | | |
| Cash and cash equivalents | 4 | - | - |
| Total Cash and cash equivalents | | - | - |
| TOTAL CURRENT ASSETS | | 54 242 | 62 278 |
| TOTAL ASSETS | | 1 009 341 | 1 354 988 |





STATEMENT OF FINANCIAL POSITION

As at 31 December 2020

| EQUITY AND LIABILITIES | Note | 2020 | 2019 |
|-------------------------------------|------|-----------|-----------|
| (All figures in NOK 1 000) | | | |
| EQUITY | | | |
| Paid in equity | | | |
| Share capital | 12 | 28 902 | 28 902 |
| Share premium | | 1 075 114 | 1 075 114 |
| Other paid in equity | 7 | 28 075 | 28 075 |
| Total paid in equity | | 1 132 091 | 1 132 091 |
| Retaind earnings | | | |
| Other equity | | -135 493 | -127 366 |
| Total retained earnings | | -135 493 | -127 366 |
| TOTAL EQUITY | 7 | 996 598 | 1 004 725 |
| LIABILITIES | | | |
| Current liabilities | | | |
| Current payables to group companies | 5 | - | 275 324 |
| Trade payables | | 451 | 37 |
| Provision for group contribution | 5 | - | 35 994 |
| Other current liabilities | 5 | 12 292 | 38 908 |
| Total Current liabilities | | 12 743 | 350 263 |
| TOTAL LIABILITIES | | 12 743 | 350 263 |
| TOTAL EQUITY AND LIABILITIES | | 1 009 341 | 1 354 988 |

Sandefjord, 1 March 2021

| Nils K. Selte Chairman | Jo Olav Lunder Board member | Jennifer G. Koss Board member |
|-----------------------------------|---|---|
| Carl Erik Hagen Board member | Camilla Johansen Board member employee representative | Anders Odden Board member employee representative |
| Lars Bjørn Thoresen Board member | | Lars Olav Olaussen |



STATEMENT OF CASH FLOWS

(All figures in NOK 1 000)

| | Note | 2020 | 2019 |
|---|------|----------|---------|
| Cash flows from operating activities | | | |
| Profit for the year | | -7 604 | 17 710 |
| Change in fair value of finanial liabilities | | - | -33 198 |
| Group contribution received | | - | -32 700 |
| Gain on slae of shares | 2 | -2 535 | -2 721 |
| Impairment of loans to subsidiaries | | - | 8 445 |
| Changes in trade payables | | 414 | 37 |
| Other changes in accurals | | -21 270 | 1 518 |
| Net cash flows from operating activities | | -30 995 | -40 909 |
| Investing activities | | | |
| Investments in subsidiaries | 2,3 | -3 966 | -31 167 |
| Proceeds from sale of shares | 2 | 10 517 | 3 280 |
| Loans to group companies | 5 | - | -61 732 |
| Proceeds received from loans to group companies | 5 | 325 493 | 87 335 |
| Net cash used in investing activities | | 332 044 | -2 284 |
| Financing activities | | | |
| Proceeds from loans and borrowings | | - | 100 273 |
| Repayment of loans and borrowings | | - | -34 091 |
| Changes in bank overdrafts | | -329 444 | -22 990 |
| Group contributions received | | 28 394 | - |
| Net cash (used in)/from financing activities | | -301 049 | 43 193 |
| Net increase in cash and cash equivalents | | - | - |
| | | | |
| Cash and cash equivalents at beginning of year | | - | - |
| Cash and cash equivalents at end of year | | - | - |

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NOTES DISCLOUSURE TO THE FINANCIAL STATMENTS 2020

NOTE 1 - ACCOUNTING PRINCIPLES

The financial statements have been prepared in accordance with the Norwegian Accounting Act and generally accepted accounting principles in Norway.

The following describes the main accounting policies used in the preparation of the financial statements of the parent company. These policies are applied in the same way in all periods presented, unless otherwise stated in the description.

Subsidiaries and investment in associates

Subsidiaries and investments in associates are valued at cost in the company accounts. The investment is valued as cost of the shares in the subsidiary, less any impairment losses. An impairment loss is recognised if the impairment is not considered temporary, in accordance with generally accepted accounting principles. Impairment losses are reversed if the reason for the impairment loss disappears in a lather period.

Dividends, group contributions and other distributions from subsidiaries are recognised in the same year as they are recognised in the financial statement of the provider. If dividends / group contribution exceed withheld profits after the acquisition date, the excess amount represents repayment of invested capital, and the distribution will be deducted from the recorded value of the acquisition in the balance sheet for the parent company.

Distributions

The proposed dividend/group contribution for the financial year recognised as current liabilities.

Balance sheet classification

Current assets and short term liabilities consist of receivables and payables due within one year, and items related to the inventory cycle. Other balance sheet items are classified as fixed assets / long term liabilities.

Current assets are valued at the lower of cost and fair value. Short term liabilities are recognized at nominal value.

Fixed assets are valued at cost, less depreciation and impairment losses. Long term liabilities are recognized at nominal value

Accounts receivable and other receivables

Accounts receivable and other current receivables are recorded in the balance sheet at nominal value less provisions for doubtful accounts. Provisions for doubtful accounts are based on an individual assessment of the different receivables. For the remaining receivables, a general provision is estimated based on expected loss.

Liabilities

Short-term and long-term liabilities are recognised in the balance sheet at the nominal amount at the time of establishment.

Foreign currency translation

Transactions in foreign currency are translated at the rate applicable on the transaction date. Monetary items in a foreign currency are translated into NOK using the exchange rate applicable on the balance sheet date. Non-monetary items that are measured at their historical price expressed in a foreign currency are translated into NOK using the exchange rate applicable on the transaction date. Non-monetary items that are measured at their fair value expressed in a foreign currency are translated at the exchange rate applicable on the balance sheet date. Changes to exchange rates are recognised in the income statement as they occur during the accounting period.



NOTES DISCLOUSURE TO THE FINANCIAL STATMENTS 2020

Income tax

The tax expense consists of the tax payable and changes to deferred tax.

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Period tax constitutes the expected tax payable on this year's taxable result at the current tax rates on the balance sheet date and any corrections of tax payable for previous years.

Deferred tax/tax assets are calculated on all differences between the book value and tax value of assets and liabilities.

Deferred tax is calculated as 22 percent of temporary differences and the tax effect of tax losses carried forward.

Deferred tax assets are recorded in the balance sheet when it is more likely than not that the tax assets will be utilized.

Taxes payable and deferred taxes are recognised directly in equity to the extent that they relate to equity transactions.

Cash flow statement

The cash flow statement is presented using the indirect method. Cash and cash equivalents includes cash, bank deposits and other short term, highly liquid investments with maturities of three months or less. As of year-end cash and cash equivalents consist of cash and bank deposits.

NOTE 2 - CORPORATE CHANGES

The companies Komplett Mobil AS, Komplett.no AS, Komplett Finans AS, Webhallen Norge AS and Mpx.no AS were discontinued in 2020. All were wholly owned subsidiary of Komplett AS. They were inactive, and were deleted from the Register for Legal Entities in December.



NOTES DISCLOUSURE TO THE FINANCIAL STATMENTS 2020

NOTE 3 - INVESTMENTS IN SUBSIDIARIES AND ASSOCIATED COMPANIES

| | | | Number of | | Overship = | Carrying |
|---------------------------------|---------------|----------|------------|------------|---------------|----------------|
| Subsidiary | Share capital | Currency | Shares | Face value | Voting rights | amount |
| | | | | | | (in NOK 1 000) |
| Komplett Services AS | 900 000 | NOK | 900 | 1 000 | 100,0% | 499 626 |
| Komplett Services Sweden AB | 100 000 | SEK | 1 000 | 100 | 100,0% | 136 700 |
| Komplett Distribusjon AS | 10 000 000 | NOK | 100 | 100 000 | 100,0% | 110 115 |
| Komplett Distribution Sweden AB | 300 000 | SEK | 3 000 | 100 | 100,0% | 22 871 |
| Webhallen Sverige AB | 210 000 | SEK | 210 | 1 000 | 100,0% | 175 821 |
| inWarehouse AB | 14 433 297 | SEK | 85 353 619 | 0 | 100,0% | - |
| Marked Gruppen AS* | 1 000 000 | NOK | 1 000 000 | 1 | 100,0% | - |
| Total | | | | | | 945 132 |

| | | | Number of | | Overship = | Carrying |
|--------------------|---------------|----------|-----------|------------|---------------|----------------|
| Associated company | Share capital | Currency | Shares | Face value | Voting rights | amount |
| | | | | | | (in NOK 1 000) |
| Fabres Sp. z o.o. | 950 000 | PLN | 19 000 | 50 | 40,0% | 4 800 |
| Total | | | | | | 4 800 |

Information about the subsidiaries' equity and profit and loss in accordance with the latest financial statements:

| | Business | | Profit or loss |
|---------------------------------|------------|----------|-----------------------|
| Company | Office | Equity | before tax |
| (Alle tall i NOK 1 000) | | | |
| Komplett Services AS | Sandefjord | 303 838 | 150 946 |
| Komplett Distribusjon AS | Sandefjord | 121 227 | 24 525 |
| Komplett Services Sweden AB | Sverige | 22 207 | 21 633 |
| Komplett Distribution Sweden AB | Sverige | 10 050 | 9 597 |
| Webhallen Sverige AB | Sverige | 64 406 | 42 724 |
| inWarehouse AB | Sverige | 7 821 | -5 |
| Marked Gruppen AS | Sandefjord | -224 168 | -1 |
| Komplett Mobil AS* | Sandefjord | - | 91 |
| Komplett.no AS* | Sandefjord | - | -41 |
| Komplett Finans AS* | Sandefjord | - | -40 |
| Webhallen Norge AS* | Sandefjord | - | -41 |
| MPX.no AS* | Sandefjord | - | -7 |

^{*)} Discontinued as of 31.10.2020

NOTE 4 - CASH AND CASH EQUIVALENTS

The company has no restricted bank deposits as of 31 December 2020 (or as of 31 December 2019).

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NOTES DISCLOUSURE TO THE FINANCIAL STATMENTS 2020

NOTE 5 - GROUP BALANCES (Receivables and payables)

| 2020 | 2019 |
|--------|------------------------|
| | |
| - | 60 775 |
| 54 119 | - |
| 10 | 27 |
| - | 325 493 |
| 54 129 | 386 295 |
| | - 54 119 10 - |

| Liabilities | 2020 | 2019 |
|--------------------------|-------|---------|
| Group contribution | - | 35 994 |
| Current liabilities | - | 275 324 |
| Other curent liabilities | 3 679 | 3 966 |
| Total | 3 679 | 315 284 |

NOTE 6 - RECEIVABLES

| Receivables due later than one year | 2020 | 2019 |
|-------------------------------------|----------|---------|
| (All figurs in NOK 1 000) | | |
| Non-current receivables | - | 325 493 |
| Total | <u>-</u> | 325 493 |

NOTE 7 - EQUITY

| | Share | Share | | |
|---------------------------|---------|-----------|----------|-----------|
| | capital | premium | Annen EK | Sum |
| (All figurs in NOK 1 000) | | | | |
| Equity as of 31.12.19 | 28 902 | 1 075 114 | -99 291 | 1 004 725 |
| Group contribution | | | 3 613 | 3 613 |
| Profit for the year | | | -11 741 | -11 741 |
| Equity as of 31.12.20 | 28 902 | 1 075 114 | -107 418 | 996 598 |

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NOTES DISCLOUSURE TO THE FINANCIAL STATMENTS 2020

NOTE 8 - INCOME TAX

| Basis for current income tax | 2020 | 2019 |
|---|----------|----------|
| (All figurs in NOK 1 000) | | |
| Profit before tax | -7 604 | 17 710 |
| Non-deductable income and expenses | 26 406 | -19 240 |
| Changes in temporary differences | -26 431 | 42 813 |
| Group contribution | - | -35 994 |
| Use of tax loss carried forward | - | -5 289 |
| Basis for current income tax | -7 630 | - |
| Income tax expense | | |
| Current income tax (22%) | - | - |
| Tax on group contributions | - | 7 919 |
| Changes in deferred tax | 4 136 | -6 398 |
| Income tax expense | 4 136 | 1 521 |
| Temporary differences | 2020 | 2019 |
| (All figurs in NOK 1 000) | | |
| Provision | -7 937 | -34 368 |
| Tax loss carried forward | -185 086 | -177 457 |
| Interest deductions carried forward | -7 916 | -7 916 |
| Total | -200 940 | -219 741 |
| Differences not included in the basis for derferred tax | 177 457 | 177 457 |
| Basis for deferred tax | -23 483 | -42 284 |
| Deferred tax asset | -5 166 | -9 303 |
| | | |
| Reconciliation of effective tax rate | 2020 | 2019 |
| (All figurs in NOK 1 000) | 7.604 | 47.74 |
| Profit before tax | -7 604 | 17 710 |
| Income tax based on applicable tax rate (22%) | -1 673 | 3 896 |
| Income tax expense | 4 136 | 1 521 |
| Deviation | -5 809 | 2 375 |
| Reconciliation | | |
| Non-deductable expenses | -5 809 | 4 233 |
| Tax loss not included in deferred tax asset | - | -1 858 |
| Total | -5 809 | 2 375 |





NOTES DISCLOUSURE TO THE FINANCIAL STATMENTS 2020

NOTE 9 PLEDGES AND GAURANTEES

| Financial guarantees | 2020 | 2019 |
|---------------------------------------|---------|---------|
| (All figurs in NOK 1 000) | | _ |
| Guarantees related to leases | 5 000 | - |
| The tax collector | 12 000 | 12 000 |
| Guarantees related to other suppliers | 250 937 | 336 695 |
| Total | 267 937 | 348 695 |

For these guarantees, Skandinaviska Enskilda Banken AB has taken a mortgage in inventories, receivables, machinery and equipment in the 100% owned subsidiary Komplett Services AS.

In addition, Komplett AS gaurantees for an additional amount of TNOK 1,342,700 related to loans in subsidiaries.

NOTE 10 - EMPLOYEE BENEFIT EXPENSES

| | 2020 | 2019 |
|--------------------------------|------|------|
| (All figurs in NOK 1 000) | | |
| Compensations to board members | 670 | 445 |
| Social security expenses | 94 | 63 |
| Total | 764 | 508 |

There are no employees in the company. Group Management is employee in Komplett Services AS

For additional information see note 7 to the consolidated financial statement.

Audit fees

Audit fees to the auditors in the group entities is as follows (excluding VAT)

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| | 2020 | 2019 |
|------------------------------|-------|-------|
| (All figurs in NOK 1 000) | | |
| Statutory audit | 581 | 455 |
| Other assurance services | 30 | 30 |
| Other non-assurance services | 752 | 668 |
| Total | 1 363 | 1 153 |



NOTES DISCLOUSURE TO THE FINANCIAL STATMENTS 2020

NOTE 11 - FINANCE INCOME AND FINANCIAL EXPENSES

| Finance income | 2020 | 2019 |
|--|-------|--------|
| (All figurs in NOK 1 000) | | |
| Interest received from group companies | 3 287 | 16 059 |
| Group contribution received | - | 32 700 |
| Changes in financial liabilities | - | 33 198 |
| Gain on slae of shares | 3 025 | 2 721 |
| Other financial income | 961 | 473 |
| Total | 7 273 | 85 150 |

| Finance expenses | 2020 | 2019 |
|--|-------|--------|
| (All figurs in NOK 1 000) | | |
| Interest paid to group companies | - | 316 |
| Other interest expenses | 4 640 | 4 985 |
| Impairment of receivables to group companies | - | 8 445 |
| Cost related to guarantees | - | 42 608 |
| Other financial expenses | 4 824 | - |
| Total | 9 464 | 56 354 |

NOTE 12 - SHARE CAPITAL AND SHAREHOLDERS

| Number of shares (face value NOK 2,60) | A -shares | B-asker | Total |
|--|------------|-----------|------------|
| Shares as of 31.12.2019 | 10 115 722 | 4 335 309 | 14 451 031 |
| Average number of shares 2019 | 10 115 722 | 4 335 309 | 14 451 031 |
| Share as of 31.12.2020 | 10 115 722 | 4 335 309 | 14 451 031 |
| Average number of shares 2020 | 10 115 722 | 4 335 309 | 14 451 031 |

| Major shareholders as of 31.12.2020: | Number of | Number of | Ownership |
|---|------------|-----------|-----------|
| | A-shares | B-shares | interest |
| Canica Invest AS | 10 115 722 | 4 043 604 | 98,0 % |
| R og L Invest AS v/Lars Olav Olaussen CEO | | 80 284 | 0,6 % |
| Other | | 211 421 | 1,5 % |

For additional information see note 18 to the consolodated financial statement

NOTE 13 - FINANCIAL MARKET RISK

Overview:

Komplett AS is a holding company that has investments in subsidiaries. The company expects that future revenues will be dividends from investments in subsidiaries and associated companies.

Currency Risk

The company is exposed to currency risk from investments and loans to subsidiaries. For additional information see note 4 to the consolidated financial statement.

Interest rate risk

Interest rate risk occurs in the short and medium term because of the company's debt having floating interest rates. The loan portfolio is linked to SEB Base rate and fluctuates in relation to fluctuations in this.

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Independent Auditor's Report

To the General Meeting in Komplett AS

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Komplett AS.

The financial statements comprise:

- The financial statements of the parent company, which comprise the balance sheet as at 31 December 2020, income statement, statement of changes in equity and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and
- The financial statements of the group, which comprise the balance sheet as at 31 December 2020, and income statement, statement of comprehensive income, statement of changes in equity and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion:

- The financial statements are prepared in accordance with the law and regulations.
- The accompanying financial statements give a true and fair view of the financial position of Komplett AS as at 31 December 2020, and its financial performance and its cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway.
- The accompanying financial statements give a true and fair view of the financial position of the group Komplett AS as at 31 December 2020, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the EU.

Basis for Opinion

We conducted our audit in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company and the Group as required by laws and regulations, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other information

Management is responsible for the other information. The other information comprises the Board of Directors' report.



Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Board of Directors and the Managing Director for the Financial Statements

The Board of Directors and the Managing Director (management) are responsible for the preparation and fair presentation of the financial statements for the parent company in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway, and for the preparation of the group in accordance with International Financial Reporting Standards as adopted by the EU, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's and the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern. The financial statements of the parent company use the going concern basis of accounting insofar as it is not likely that the enterprise will cease operations. The financial statements of the group use the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

For further description of Auditor's Responsibilities for the Audit of the Financial Statements reference is made to:

https://revisorforeningen.no/revisjonsberetninger

Report on Other Legal and Regulatory Requirements

Opinion on the Board of Directors' report

Based on our audit of the financial statements as described above, it is our opinion that the information presented in the Board of Directors' report and in the statements on Corporate Governance and Corporate Social Responsibility concerning the financial statements and the going concern assumption is consistent with the financial statements and complies with the law and regulations.



Opinion on Registration and Documentation

Based on our audit of the financial statements as described above, and control procedures we have considered necessary in accordance with the International Standard on Assurance Engagements (ISAE) 3000, «Assurance Engagements Other than Audits or Reviews of Historical Financial Information», it is our opinion that management has fulfilled its duty to produce a proper and clearly set out registration and documentation of the Company's and the Group's accounting information in accordance with the law and bookkeeping standards and practices generally accepted in Norway.

BDO AS

Trond Vidar Vettestad State Authorised Public Accountant (This document is signed electronically)

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Trond Vidar Vettestad

Partner

På vegne av: BDO AS

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